

The Voice of Leasing and Automotive Rental in Europe



Annual Statistical Enquiry 2019

# Disclaimer Leaseurope prepares and disseminates its statistical surveys in a manner that complies with the EU competition rules based on data supplied by its Member Associations. Compliance with the EU competition rules, and the corresponding national rules, is the responsibility of each partaking Member Association. To assist in the process, Leaseurope has shared with Members a set of principles aimed at ensuring that all Member-supplied data are collected and transmitted in compliance with the competition rules.

	New Production (Mio€)		% char	ige	Outstanding	ıs (Mio€)	% change		
	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	not adjusted1	adjusted <sup>2</sup>	
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	8,567.09	7,725.62	10.89%	10.89%	27,676.43	24,450.55	13.19%	13.19%	
BE Association Belge des Entreprises de Leasing	6,382.50	6,068.30	5.18%	5.18%	17,540.70	16,173.60	8.45%	8.45%	
BE Fédération Belge des Loueurs de Véhicules - RENTA	4,015.00	3,625.00	10.76%	10.76%	9,016.00	8,060.00	11.86%	11.86%	
BG Bulgarian Association for Leasing - BAL	1,118.74	1,057.85	5.76%	5.76%	2,194.78	2,064.52	6.31%	6.31%	
CH Schweizerischer Leasingverband - SLV	10,348.80	9,420.78	9.85%	5.80%	21,613.63	19,365.37	11.61%	7.49%	
CZ Czech Leasing and Finance Association - CLFA	4,165.25	4,543.26	-8.32%	-8.24%	8,852.20	9,070.18	-2.40%	-2.32%	
DE Bundesverband Deutscher Leasing-Unternehmen e.V BDL	69,808.50	61,770.99	13.01%	13.01%	201,700.00	201,700.00			
DK Finans og Leasing	8,960.77	9,031.42	-0.78%	-0.61%	19,868.34	18,734.91	6.05%	6.23%	
EE Estonian Leasing Association	1,165.00	1,250.00	-6.80%	-6.80%	2,787.00	2,755.00	1.16%	1.16%	
ES Asociación Española de Leasing y Renting - AELR	9,746.69	9,965.88	-2.20%	-2.20%	27,140.53	25,093.66	8.16%	8.16%	
ES Association Espanola de Renting de Vehiculos - AER	5,946.27	4,940.73	20.35%	20.35%	10,830.00	9,261.59	16.93%	16.93%	
FR Association française des Sociétés Financieres - ASF	46,444.00	43,276.00	7.32%	7.32%	111,846.00	104,950.00	6.57%	6.57%	
FR Fédération Nationale des Loueurs de Véhicules - FNLV	16,510.00	12,970.00	27.29%	27.29%					
GR Association of Greek Leasing Companies - AGLC	463.17	331.65	39.66%	39.66%	2,733.25	4,403.67	-37.93%	-37.93%	
HR Croatian Chamber of Economy - Association of Leasing Companies	1,372.85	1,187.63	15.60%	15.59%	2,299.41	2,015.18	14.10%	14.10%	
HU Hungarian Leasing Association	2,276.35	2,176.95	4.57%	6.67%	4,810.63	4,595.44	4.68%	6.79%	
IT Associazione Italiana Leasing - ASSILEA and ANIASA	27,942.00	28,896.00	-3.30%	-3.30%	80,170.00	81,336.00	-1.43%	-1.43%	
LT Association of Lithuanian Banks - Leasing Committee	1,762.00	2,003.00	-12.03%	-12.03%	3,001.00	2,951.00	1.69%	1.69%	
LV Latvian Lessors Association	807.00	820.41	-1.63%	-1.63%	1,731.00	1,676.85	3.23%	3.23%	
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,743.00	7,150.00	8.29%	8.29%	12,000.00	10,000.00	20.00%	20.00%	
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	9,816.00	8,231.00	19.26%	19.26%	26,968.00	23,042.00	17.04%	17.04%	
NO Finansieringsselskapenes Forening	6,951.83	6,731.95	3.27%	5.99%	16,501.20	15,642.41	5.49%	8.28%	
PL Polish Leasing Association	18,110.46	19,382.12	-6.56%	-5.77%	37,322.60	34,393.20	8.52%	9.44%	
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,849.00	4,178.00	-7.87%	-7.87%					
RU United Leasing Association - ULA	21,923.86	17,975.21	21.97%	19.35%	70,941.67	59,195.53	19.84%	17.28%	
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,980.32	14,031.08	-0.36%	2.85%	29,454.91	29,901.45	-1.49%	1.68%	
SI Leasing Committee of the Banking Association of Slovenia	1,264.88	1,305.51	-3.11%	-3.11%	2,088.50	2,101.85	-0.64%	-0.64%	
SK Association of Leasing Companies of the Slovak Republic	2,554.00	2,408.00	6.06%	6.06%	4,497.00	4,181.00	7.56%	7.56%	
TR Auto Leasing and Rental Companies Association - Tokkder	712.04	1,508.49	-52.80%	-47.42%	3,821.61	4,268.09	-10.46%	-0.26%	
TR Turkish Association of Financial Institutions - AFI/FKB	2,856.81	4,575.22	-37.56%	-30.45%	9,680.39	10,635.98	-8.98%	1.38%	
UA Ukrainian Union of Lessors - UUL	495.69	445.40	11.29%	0.24%	406.64	483.62	-15.92%	-24.27%	
UK British Vehicle Rental and Leasing Association - BVRLA	15,293.30		·						
UK Finance and Leasing Association - FLA	81,609.08	77,794.98	4.90%	4.07%	161,707.51	152,619.50	5.95%	5.12%	
Total	414,962.23	376,778.44	6.08%	6.00%	931,200.92	885,122.15	5.21%	5.18%	

<sup>1)</sup> not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2019 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2018 shown here are those provided by Leaseurope's Member Associations in the 2018 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2018.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2018 Annual Statistical Enquiries

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see tables 26a and 26b for short term rental figures).

# Leaseurope members not reporting in this enquiry:

Finland: Federation of Finnish Financial Services - FKL; Georgia: Leasing Companies Association of Georgia; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Rental and Mobility Business Association - Mobiz; Morocco: Association Professionnelle des Sociétés de Financement; Netherlands: BOVAG; Sweden: Biluthyrarna Sverige

## Other Notes

### Figures in italics are estimates

Figures for Russia and Poland are esimates of the entire leasing markets in these countries (this refers to all tables in the 2019 Annual Survey). Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Slovenian data represents about 81% of the entire leasing market in this country (this refers to all tables in the 2019 Annual Survey), covering the firms within the membership of the Leasing Committee of the Banking Association of Slovenia as well as non-member firms. Figures reported here by the Leasing Committee of the Banking Association of Slovenia do not include (financial) leasing provided by banks.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an esimate of the total automotive leasing market in Italy.

Figures reported by our UK member, British Vehicle Rental and Leasing Association - BVRLA are adjusted to a potential overlap in the automotive data with the Finance and Leasing Association - FLA, where possible. While best efforts have been made to avoid double counting, in countries where there is more than one Member Association reporting, there may be some overlap in the data.

# 2a. Leasing Market 2019

	New Production					Outsta	ndings	1	Number of New Contracts			
	Mio€		% chan	ge	Mio€		% change		Number of New Contracts			
	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	%	
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	7,668.83	6,721.21	14.10%	14.10%	25,797.96	22,664.25	13.83%	13.83%	241,316	238,042	1.38%	
BE Association Belge des Entreprises de Leasing	6,382.50	6,068.30	5.18%	5.18%	17,540.70	16,173.60	8.45%	8.45%	114,017	105,450	8.12%	
BE Fédération Belge des Loueurs de Véhicules - RENTA	4,015.00	3,625.00	10.76%	10.76%	9,016.00	8,060.00	11.86%	11.86%				
BG Bulgarian Association for Leasing - BAL	1,118.74	1,057.85	5.76%	5.76%	2,194.78	2,064.52	6.31%	6.31%				
CH Schweizerischer Leasingverband - SLV	10,348.80	9,420.78	9.85%	5.80%	21,613.63	19,365.37	11.61%	7.49%	266,911	241,225	10.65%	
CZ Czech Leasing and Finance Association - CLFA	1,960.07	2,371.51	-17.35%	-17.27%	4,504.71	4,868.45	-7.47%	-7.39%	51,590	75,216	-31.41%	
DE Bundesverband Deutscher Leasing-Unternehmen e.V BDL	60,265.40	52,681.33	14.40%	14.40%	181,000.00	181,000.00			1,881,973	1,651,560	13.95%	
DK Finans og Leasing	6,251.06	6,395.51	-2.26%	-2.09%	12,804.14	12,014.30	6.57%	6.76%	122,840	132,509	-7.30%	
EE Estonian Leasing Association	1,165.00	1,250.00	-6.80%	-6.80%	2,787.00	2,755.00	1.16%	1.16%	45,852	46,165	-0.68%	
ES Asociación Española de Leasing y Renting - AELR	9,746.69	9,965.88	-2.20%	-2.20%	27,140.53	25,093.66	8.16%	8.16%	262,937	250,159	5.11%	
ES Association Espanola de Renting de Vehiculos - AER	5,946.27	4,940.73	20.35%	20.35%	10,830.00	9,261.59	16.93%	16.93%				
FR Association française des Sociétés Financieres - ASF	46,444.00	43,276.00	7.32%	7.32%	111,846.00	104,950.00	6.57%	6.57%	1,519,169	1,467,798	3.50%	
FR Fédération Nationale des Loueurs de Véhicules - FNLV	16,510.00	12,970.00	27.29%	27.29%					707,152	559,300	26.44%	
GR Association of Greek Leasing Companies - AGLC	463.17	331.65	39.66%	39.66%	2,733.25	4,403.67	-37.93%	-37.93%	1,454	2,089	-30.40%	
HR Croatian Chamber of Economy - Association of Leasing Companies	1,372.85	1,187.63	15.60%	15.59%	2,299.41	2,015.18	14.10%	14.10%	65,452	61,659	6.15%	
HU Hungarian Leasing Association	2,197.64	2,091.19	5.09%	7.20%	4,616.56	4,324.46	6.75%	8.90%	724	124	483.87%	
IT Associazione Italiana Leasing - ASSILEA and ANIASA	27,942.00	28,896.00	-3.30%	-3.30%	80,170.00	81,336.00	-1.43%	-1.43%	697,571	709,745	-1.72%	
LT Association of Lithuanian Banks - Leasing Committee	1,762.00	2,003.00	-12.03%	-12.03%	3,001.00	2,951.00	1.69%	1.69%	160,323	135,830	18.03%	
LV Latvian Lessors Association	807.00	820.41	-1.63%	-1.63%	1,731.00	1,676.85	3.23%	3.23%				
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,743.00	7,150.00	8.29%	8.29%	12,000.00	10,000.00	20.00%	20.00%	77,396	73,096	5.88%	
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	9,816.00	8,231.00	19.26%	19.26%	26,968.00	23,042.00	17.04%	17.04%	314,099	283,978	10.61%	
NO Finansieringsselskapenes Forening	6,951.83	6,731.95	3.27%	5.99%	16,501.20	15,642.41	5.49%	8.28%				
PL Polish Leasing Association	18,110.46	19,382.12	-6.56%	-5.77%	37,322.60	34,393.20	8.52%	9.44%		508,853		
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,849.00	4,178.00	-7.87%	-7.87%					94,931	95,924	-1.04%	
RU United Leasing Association - ULA	21,923.86	17,975.21	21.97%	19.35%	70,941.67	59,195.53	19.84%	17.28%	262,000	230,000	13.91%	
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	7,331.12	7,116.09	3.02%	6.34%	16,764.03	17,586.64	-4.68%	-1.60%	388,629	377,736	2.88%	
SI Leasing Committee of the Banking Association of Slovenia	1,264.88	1,305.51	-3.11%	-3.11%	2,088.50	2,101.85	-0.64%	-0.64%	56,547	58,388	-3.15%	
SK Association of Leasing Companies of the Slovak Republic	1,538.00	1,499.00	2.60%	2.60%	3,040.00	2,901.00	4.79%	4.79%	42,844	43,280	-1.01%	
TR Auto Leasing and Rental Companies Association - Tokkder	712.04	1,508.49	-52.80%	-47.42%	3,821.61	4,268.09	-10.46%	-0.26%				
TR Turkish Association of Financial Institutions - AFI/FKB	2,856.81	4,575.22	-37.56%	-30.45%	9,680.39	10,635.98	-8.98%	1.38%				
UA Ukrainian Union of Lessors - UUL	495.69	445.40	11.29%	0.24%	384.99	483.62	-20.40%	-28.30%	9,082	8,461	7.34%	
UK British Vehicle Rental and Leasing Association - BVRLA	14,642.79								551,969			
UK Finance and Leasing Association - FLA	15,672.67	15,302.19	2.42%	1.61%	37,926.79	38,588.92	-1.72%	-2.49%	,			
Total	325,275.16	291,474.15	6.57%	6.58%	759,066.44	723,817.13	4.87%	4.91%	7,936,778	7,356,587	7.84%	

<sup>1)</sup> not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

# Notes

Figures in italics are estimates

# 2b. Hire Purchase 2019

	New Production					Outsta	ndings		Number of New Contracts			
	Mio€		% chan	ge	Mio€		% change		Number of New Contracts			
	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	%	
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	898.26	1,004.41	-10.57%	-10.57%	1,878.47	1,786.30	5.16%	5.16%	24,975	23,357	6.93%	
BE Association Belge des Entreprises de Leasing												
BE Fédération Belge des Loueurs de Véhicules - RENTA												
BG Bulgarian Association for Leasing - BAL												
CH Schweizerischer Leasingverband - SLV												
CZ Czech Leasing and Finance Association - CLFA	2,205.18	2,171.76	1.54%	1.63%	4,347.49	4,201.74	3.47%	3.56%	69,223	82,372	-15.96%	
DE Bundesverband Deutscher Leasing-Unternehmen e.V BDL	9,543.10	9,089.66	4.99%	4.99%	20,700.00	20,700.00			107,135	102,007	5.03%	
DK Finans og Leasing	2,709.72	2,635.92	2.80%	2.98%	7,064.20	6,720.60	5.11%	5.29%	108,140	108,862	-0.66%	
EE Estonian Leasing Association												
ES Asociación Española de Leasing y Renting - AELR												
ES Association Espanola de Renting de Vehiculos - AER												
FR Association française des Sociétés Financieres - ASF												
FR Fédération Nationale des Loueurs de Véhicules - FNLV												
GR Association of Greek Leasing Companies - AGLC												
HR Croatian Chamber of Economy - Association of Leasing Companies												
HU Hungarian Leasing Association	78.70	85.77	-8.24%	-6.39%	194.06	270.98	-28.38%	-26.95%				
IT Associazione Italiana Leasing - ASSILEA and ANIASA												
LT Association of Lithuanian Banks - Leasing Committee												
LV Latvian Lessors Association												
NL Nederlandse Vereniging van Leasemaatschappijen - NVL												
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA												
NO Finansieringsselskapenes Forening												
PL Polish Leasing Association												
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF												
RU United Leasing Association - ULA												
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6,649.20	6,914.99	-3.84%	-0.74%	12,690.88	12,314.81	3.05%	6.38%	288,556	315,495	-8.54%	
SI Leasing Committee of the Banking Association of Slovenia												
SK Association of Leasing Companies of the Slovak Republic	1,016.00	909.00	11.77%	11.77%	1,457.00	1,280.00	13.83%	13.83%	42,493	40,079	6.02%	
TR Auto Leasing and Rental Companies Association - Tokkder												
TR Turkish Association of Financial Institutions - AFI/FKB												
UA Ukrainian Union of Lessors - UUL					21.66							
UK British Vehicle Rental and Leasing Association - BVRLA	650.51								24,320			
UK Finance and Leasing Association - FLA	65,936.41	62,492.79	5.51%	4.68%	123,780.72	114,030.59	8.55%	7.69%				
Total	89,687.07	85,304.29	4.38%	4.02%	172,134.47	161,305.02	6.71%	6.37%	664,842	672,172	-4.71%	

<sup>1)</sup> not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

# Notes

Figures in italics are estimates

# 4. 2019 Market Shares

### **Leasing incl Long Term Rental**

201	9	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
ΑT	Verband Österreichischer Leasing-Gesellschaften - VÖL	8,567.09	2.06%	96.00%	8,924.05
BE	Association Belge des Entreprises de Leasing	6,382.50	1.54%	90.00%	7,091.67
BE	Fédération Belge des Loueurs de Véhicules - RENTA	4,015.00	0.97%	96.00%	4,182.29
BG	Bulgarian Association for Leasing - BAL	1,118.74	0.27%	90.00%	1,243.04
CH	Schweizerischer Leasingverband - SLV	10,348.80	2.49%	80.00%	12,935.99
CZ	Czech Leasing and Finance Association - CLFA	4,165.25	1.00%	86.00%	4,843.32
DE	Bundesverband Deutscher Leasing-Unternehmen e.V BDL	69,808.50	16.82%	90.00%	77,565.00
DK	Finans og Leasing	8,960.77	2.16%	90.00%	9,956.41
EE	Estonian Leasing Association	1,165.00	0.28%	98.00%	1,188.78
ES	Asociación Española de Leasing y Renting - AELR	9,746.69	2.35%	96.00%	10,152.80
ES	Association Espanola de Renting de Vehiculos - AER	5,946.27	1.43%		
FR	Association française des Sociétés Financieres - ASF	46,444.00	11.19%	90.00%	51,604.44
FR	Fédération Nationale des Loueurs de Véhicules - FNLV	16,510.00	3.98%	90.00%	18,344.44
GR	Association of Greek Leasing Companies - AGLC	463.17	0.11%	100.00%	463.17
HR	Croatian Chamber of Economy - Association of Leasing Companies	1,372.85	0.33%	100.00%	1,372.85
HU	Hungarian Leasing Association	2,276.35	0.55%	85.00%	2,678.05
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	27,942.00	6.73%	95.00%	29,412.63
LT	Association of Lithuanian Banks - Leasing Committee	1,762.00	0.42%	95.00%	1,854.74
L۷	Latvian Lessors Association	807.00	0.19%	95.00%	849.47
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	7,743.00	1.87%	94.00%	8,237.23
NL	Vereniging van Nederlandse Autoleasemaatschappijen - VNA	9,816.00	2.37%	86.00%	11,413.95
NO	Finansieringsselskapenes Forening	6,951.83	1.68%	90.00%	7,724.26
PL	Polish Leasing Association	18110.46*	4.36%	100.00%	18,110.46
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,849.00	0.93%	96.00%	4,009.38
RU	United Leasing Association - ULA	21923.86*	5.28%	100.00%	21,923.86
SE	AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,980.32	3.37%	80.00%	17,475.40
SI	Leasing Committee of the Banking Association of Slovenia	1,264.88	0.30%	81.00%	1,561.58
SK	Association of Leasing Companies of the Slovak Republic	2,554.00	0.62%	90.00%	2,837.78
TR	Auto Leasing and Rental Companies Association - Tokkder	712.04	0.17%	82.00%	868.34
TR	Turkish Association of Financial Institutions - AFI/FKB	2,856.81	0.69%	100.00%	2,856.81
UA	Ukrainian Union of Lessors - UUL	495.69	0.12%	77.00%	643.75
UK	British Vehicle Rental and Leasing Association - BVRLA	15,293.30	3.69%		
	Finance and Leasing Association - FLA	81,609.08	19.67%	95.00%	85,904.29
	seurope's representativity	414,962.23		90.33% (**)	428,230.24

### Notes

Figures in italics are estimates

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an esimate of the total automotive leasing market in Italy.

<sup>\*</sup> Figures for Russia and Poland are esimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market, our Polish member, the Polish Leasing Association represents 90% of the leasing market in Poland.

<sup>\*\*</sup> Leaseurope's representativity reflects its membership only

# 5. Exchange Rates

ISO2	Country	2019	2018
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
СН	Switzerland	1.1124	1.155
CZ	Czech Republic	25.67	25.6469
DE	Germany	1	1
DK	Denmark	7.4661	7.4532
EE	Estonia	1	1
ES	Spain	1	1
FR	France	1	1
GR	Greece	1	1
HR	Croatia	7.418	7.4182
HU	Hungary	325.3	318.89
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
NL	Netherlands	1	1
NO	Norway	9.8511	9.5975
PL	Poland	4.2976	4.2615
PT	Portugal	1	1
RU	Russian Federation	72.4552	74.0416
SE	Sweden	10.5891	10.2583
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	6.3578	5.7077
UA	Ukraine	28.9518	32.1429
UK	United Kingdom	0.8777	0.8847

# Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2019 exchange rates is 03.05.2020). Where exchange rates were not available from Eurostat, information from the national central banks or the European Central Bank was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0,8777 GBP in 2019.

# 6a. Equipment (Leasing & Hire Purchase)

	New Production					Outsta		Number of New Contracts			
	Mio€		% char	ige	Mio	€	% chan	ige	Number of New Contracts		
	2019	2018	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	%
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	8,100.00	7,285.76	11.18%	11.18%	19,671.55	16,087.85	22.28%	22.28%	266,222	261,318	1.88%
BE Association Belge des Entreprises de Leasing	5,657.20	5,366.60	5.41%	5.41%	12,333.90	11,132.40	10.79%	10.79%	113,740	105,159	8.16%
BE Fédération Belge des Loueurs de Véhicules - RENTA	4,015.00	3,625.00	10.76%	10.76%	9,016.00	8,060.00	11.86%	11.86%			
BG Bulgarian Association for Leasing - BAL	1,111.77	1,047.90	6.09%	6.09%	2,100.42	1,928.99	8.89%	8.89%			
CH Schweizerischer Leasingverband - SLV	10,348.80	9,420.78	9.85%	5.80%	21,613.63	19,365.37	11.61%	7.49%	266,911	241,225	10.65%
CZ Czech Leasing and Finance Association - CLFA	4,057.27	4,417.44	-8.15%	-8.07%	8,508.61	8,669.20	-1.85%	-1.76%	120,781	157,564	-23.34%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V BDL	68,146.07	60,408.55	12.81%	12.81%	111,200.00	111,200.00			1,988,985	1,753,440	13.43%
DK Finans og Leasing	8,809.96	8,891.35	-0.92%	-0.74%	18,899.69	18,327.70	3.12%	3.30%	230,980	241,371	-4.30%
EE Estonian Leasing Association	1,165.00	1,250.00	-6.80%	-6.80%	2,780.00	2,740.00	1.46%	1.46%	45,852	46,165	-0.68%
ES Asociación Española de Leasing y Renting - AELR	8,795.96	9,175.90	-4.14%	-4.14%	21,534.53	19,170.84	12.33%	12.33%	261,781	249,002	5.13%
ES Association Espanola de Renting de Vehiculos - AER	5,946.27	4,940.73	20.35%	20.35%	10,830.00	9,261.59	16.93%	16.93%			
FR Association française des Sociétés Financieres - ASF	41,631.00	38,869.00	7.11%	7.11%	76,760.00	69,664.00	10.19%	10.19%	1,517,687	1,466,330	3.50%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	16,510.00	12,970.00	27.29%	27.29%					707,152	559,300	26.44%
GR Association of Greek Leasing Companies - AGLC	335.15	301.76	11.07%	11.07%	197.23	1,291.92	-84.73%	-84.73%	1,438	2,075	-30.70%
HR Croatian Chamber of Economy - Association of Leasing Companies	1,354.33	1,178.32	14.94%	14.93%	2,169.99	1,882.13	15.29%	15.29%	65,426	61,643	6.14%
HU Hungarian Leasing Association	2,251.60	2,165.15	3.99%	6.08%	4,649.94	4,437.95	4.78%	6.88%			
IT Associazione Italiana Leasing - ASSILEA and ANIASA	24,104.00	24,743.00	-2.58%	-2.58%	34,874.00	33,022.00	5.61%	5.61%	693,492	705,187	-1.66%
LT Association of Lithuanian Banks - Leasing Committee	1,754.00	1,989.00	-11.81%	-11.81%	2,867.00	2,774.00	3.35%	3.35%	160,287	135,762	18.06%
LV Latvian Lessors Association	807.00	820.41	-1.63%	-1.63%	1,731.00	1,676.85	3.23%	3.23%			
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,743.00	7,150.00	8.29%	8.29%	12,000.00	10,000.00	20.00%	20.00%	77,396	73,096	5.88%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	9,816.00	8,231.00	19.26%	19.26%	26,968.00	23,042.00	17.04%	17.04%	314,099	283,978	10.61%
NO Finansieringsselskapenes Forening	6,948.87	6,728.11	3.28%	6.01%	16,379.09	15,517.37	5.55%	8.34%			
PL Polish Leasing Association	17,916.02	19,159.26	-6.49%	-5.70%	35,994.52	32,987.94	9.11%	10.04%		508,757	
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,003.00	3,076.00	-2.37%	-2.37%					92,307	93,432	-1.20%
RU United Leasing Association - ULA	20,702.42	17,692.76	17.01%	14.50%	67,627.90	58,075.46	16.45%	13.95%	262,000	230,000	13.91%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,972.67	14,024.25	-0.37%	2.84%	29,418.08	29,861.19	-1.48%	1.69%	677,093	693,069	-2.31%
SI Leasing Committee of the Banking Association of Slovenia	1,257.38	1,292.15	-2.69%	-2.69%	1,938.68	1,844.66	5.10%	5.10%	56,486	58,299	-3.11%
SK Association of Leasing Companies of the Slovak Republic	2,494.00	2,347.00	6.26%	6.26%	4,268.00	3,951.00	8.02%	8.02%	85,262	83,276	2.38%
TR Auto Leasing and Rental Companies Association - Tokkder	712.04	1,508.49	-52.80%	-47.42%	3,821.61	4,268.09	-10.46%	-0.26%			
TR Turkish Association of Financial Institutions - AFI/FKB	2,306.30	3,887.21	-40.67%	-33.91%	7,663.19	8,034.23	-4.62%	6.25%			
UA Ukrainian Union of Lessors - UUL	495.69	445.40	11.29%	0.24%	406.64	483.62	-15.92%	-24.27%	9,082	8,461	7.34%
UK British Vehicle Rental and Leasing Association - BVRLA	15,293.30								576,289		
UK Finance and Leasing Association - FLA	81,609.08	77,794.98	4.90%	4.07%	161,707.51	152,619.50	5.95%	5.12%			
Total	399,170.13	362,203.26	5.98%	5.89%	729,930.70	681,377.86	7.13%	7.06%	8,590,748	8,017,909	6.73%

<sup>1)</sup> not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in italics are estimates

# 6b. Real Estate

	New Production					Outsta	ndings	ĺ	Number of New Contracts			
	Mio€		% chan	ge	Mio€		% change		Number of New Contracts			
	2019	2018	not adjusted1	adjusted <sup>2</sup>	2019	2018	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2019	2018	%	
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	467.09	439.87	6.19%	6.19%	8,004.88	8,362.70	-4.28%	-4.28%	69	81	-14.81%	
BE Association Belge des Entreprises de Leasing	725.30	701.70	3.36%	3.36%	5,206.80	5,041.20	3.28%	3.28%	277	291	-4.81%	
BE Fédération Belge des Loueurs de Véhicules - RENTA												
BG Bulgarian Association for Leasing - BAL	6.97	9.95	-29.90%	-29.91%	94.36	135.53	-30.37%	-30.38%				
CH Schweizerischer Leasingverband - SLV												
CZ Czech Leasing and Finance Association - CLFA	107.99	125.82	-14.18%	-14.10%	343.59	400.98	-14.31%	-14.24%	32	24	33.33%	
DE Bundesverband Deutscher Leasing-Unternehmen e.V BDL	1,662.43	1,362.44	22.02%	22.02%	90,500.00	90,500.00			123	127	-3.15%	
DK Finans og Leasing	150.82	140.07	7.67%	7.86%	968.65	407.21	137.87%	138.29%				
EE Estonian Leasing Association					7.00	15.00	-53.33%	-53.33%				
ES Asociación Española de Leasing y Renting - AELR	950.73	789.98	20.35%	20.35%	5,606.00	5,922.82	-5.35%	-5.35%	1,156	1,157	-0.09%	
ES Association Espanola de Renting de Vehiculos - AER												
FR Association française des Sociétés Financieres - ASF	4,813.00	4,407.00	9.21%	9.21%	35,086.00	35,286.00	-0.57%	-0.57%	1,482	1,468	0.95%	
FR Fédération Nationale des Loueurs de Véhicules - FNLV		-				•						
GR Association of Greek Leasing Companies - AGLC	128.02	29.89	328.30%	328.30%	2,536.02	3,111.75	-18.50%	-18.50%	16	14	14.29%	
HR Croatian Chamber of Economy - Association of Leasing Companies	18.52	9.31	98.94%	98.92%	129.42	133.05	-2.73%	-2.74%	26	16	62.50%	
HU Hungarian Leasing Association	24.74	11.80	109.69%	113.90%	160.69	157.49	2.03%	4.08%	724	124	483.87%	
IT Associazione Italiana Leasing - ASSILEA and ANIASA	3,838.00	4,153.00	-7.58%	-7.58%	45,296.00	48,314.00	-6.25%	-6.25%	4,079	4,558	-10.51%	
LT Association of Lithuanian Banks - Leasing Committee	8.00	14.00	-42.86%	-42.86%	134.00	177.00	-24.29%	-24.29%	36	68	-47.06%	
LV Latvian Lessors Association												
NL Nederlandse Vereniging van Leasemaatschappijen - NVL												
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA												
NO Finansieringsselskapenes Forening	2.96	3.85	-22.91%	-20.94%	122.12	125.03	-2.33%	0.25%				
PL Polish Leasing Association	194.43	222.86	-12.75%	-12.01%	1,328.07	1,405.26	-5.49%	-4.69%		96		
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	846.00	1,102.00	-23.23%	-23.23%					2,624	2,492	5.30%	
RU United Leasing Association - ULA	1,221.44	282.45	332.45%	323.18%	3,313.77	1,120.07	195.85%	189.51%				
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	7.65	6.82	12.09%	15.77%	36.83	40.26	-8.52%	-5.56%	92	162	-43.21%	
SI Leasing Committee of the Banking Association of Slovenia	7.50	13.36	-43.86%	-43.86%	149.82	257.19	-41.75%	-41.75%	61	89	-31.46%	
SK Association of Leasing Companies of the Slovak Republic	60.00	61.00	-1.64%	-1.64%	229.00	230.00	-0.43%	-0.43%	75	83	-9.64%	
TR Auto Leasing and Rental Companies Association - Tokkder												
TR Turkish Association of Financial Institutions - AFI/FKB	550.51	688.02	-19.99%	-10.87%	2,017.21	2,601.75	-22.47%	-13.64%				
UA Ukrainian Union of Lessors - UUL												
UK British Vehicle Rental and Leasing Association - BVRLA												
UK Finance and Leasing Association - FLA	·	·	·			·			·-		·	
Total	15,792.10	14,575.18	8.35%	8.62%	201,270.21	203,744.29	-1.21%	-1.13%	10,872	10,850	1.10%	

<sup>1)</sup> not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in italics are estimates