



The Voice of Leasing and Automotive Rental in Europe



Biannual Survey 2017

1. European leasing market - first semester 2017

	New Production (Mio €)				% Change adjusted for exchange rate impact			
	Equipment	Vehicles	Real estate	Total	Equipment	Vehicles	Real estate	Total
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	669.4	2,539.6	157.2	3,366.2	-3.83%	9.20%	4.66%	6.12%
BE Association Belge des Entreprises de Leasing	1,198.1	1,445.2	218.1	2,861.3	-17.15%	19.95%	-27.23%	-3.02%
BE Fédération Belge des Loueurs de Véhicules - RENTA		1,438.0		1,438.0		11.91%		11.91%
BG Bulgarian Association for Leasing - BAL	97.7	318.8	5.7	422.3	16.58%	11.85%	20.60%	13.02%
CH Schweizerischer Leasingverband - SLV	578.2	4,128.4	0.0	4,706.5	0.00%	0.77%		0.67%
CZ Czech Leasing and Finance Association - CLFA	264.8	880.5	35.5	1,180.8	-0.25%	4.91%	-57.19%	-0.58%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	10,208.0	15,132.0	170.0	25,510.0	8.99%	12.91%	-13.71%	11.08%
DK Finans og Leasing	909.5	3,462.8	211.1	4,583.4	-5.79%	6.33%	217.17%	6.87%
EE Estonian Leasing Association	200.0	428.0	0.0	628.0	0.00%	16.62%		10.76%
ES Asociación Española de Leasing y Renting - AELR	2,446.0	1,977.7	592.6	5,016.3	38.11%	5.11%	44.55%	23.48%
ES Asociación Española de Renting de Vehículos - AER		2,653.2		2,653.2		23.46%		23.46%
FR Association française des Sociétés Financières - ASF	6,006.9	11,106.6	1,739.1	18,852.6	3.35%	14.04%	6.78%	9.74%
FR Fédération Nationale des Loueurs de Véhicules - FNLV		5,637.0		5,637.0		-1.66%		-1.66%
GR Association of Greek Leasing Companies - AGLC	94.2	50.7	121.1	266.0	18.38%	26.90%	130.64%	54.62%
HU Hungarian Leasing Association	249.9	646.4	1.5	897.8	22.60%	17.17%	34.57%	18.66%
IT Associazione Italiana Leasing - ASSILEA	3,773.0	3,881.0	1,952.0	9,606.0	8.95%	9.91%	7.49%	9.04%
LT Association of Lithuanian Banks - Leasing Committee	133.0	669.0	8.0	810.0	9.92%	5.35%	14.29%	6.16%
LV Latvian Lessors Association	105.5	284.8	0.0	390.2	27.66%	9.75%		14.07%
MA Association Professionnelle des Sociétés de Financement - APSF	252.8	506.8	126.8	886.4	38.27%	-0.04%	28.71%	12.44%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	na	na	0.0	3,027.0				11.00%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA		na	na	na		na		
NO Finansieringsselskapenes Forening	1,151.9	2,110.4	29.0	3,291.3	3.84%	24.49%	119.01%	16.80%
PL Polish Leasing Association	2,104.0	5,132.1	87.8	7,323.8	17.23%	9.49%	11.08%	11.63%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	293.0	875.0	395.0	1,563.0	0.34%	12.18%	4.22%	7.72%
RU United Leasing Association - ULA	3,995.3	2,211.9	34.9	6,242.1	70.23%	37.94%	-48.98%	55.32%
SE Associations of Swedish Finance Houses - AFINA	2,094.1	6,214.4	3.4	8,311.9	5.65%	13.36%	144.67%	11.34%
SI Leasing Committee of the Banking Association of Slovenia	55.0	564.3	40.3	659.5	14.46%	9.24%	14.25%	9.95%
SK Association of Leasing Companies of the Slovak Republic	217.0	888.0	20.0	1,125.0	-3.13%	7.64%	0.00%	5.24%
TR Auto Leasing and Rental Companies Association - Tokkder		1,157.2		1,157.2		8.20%		8.20%
TR Turkish Association of Financial Institutions - AFI/FKB	1,970.5	178.7	722.9	2,872.0	13.30%	18.72%	33.18%	18.07%
UK Finance and Leasing Association - FLA	7,081.5	31,979.2	0.0	39,060.6	13.86%	7.24%		8.38%
TOTAL	157,673.7		6,671.9	164,345.7				
%(based on homogenous sample)					11.96%	9.80%	12.34%	10.52%

Notes:

Figures in italics indicate Member Associations' estimates

Growth rates are calculated based on a homogenous sample of members reporting data for H1 2017 and H1 2016 in the 2017 Biannual Survey.

Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Short term car rental members did not take part in this enquiry

5. Biannual exchange rates

ISO2	Country	2016	2017
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.956	1.956
CH	Switzerland	1.096	1.083
CZ	Czech Republic	27.040	27.031
DE	Germany	1	1
DK	Denmark	7.450	7.437
EE	Estonia	1	1
ES	Spain	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	312.695	311.23
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
MA	Morocco	10.8854	10.7753
NL	Netherlands	1	1
NO	Norway	9.422	9.154
PL	Poland	4.369	4.346
PT	Portugal	1	1
RU	Russia	78.393	68.428
SE	Sweden	9.302	9.392
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	3.259	3.604
UK	United Kingdom	0.779	0.823

Notes:

These rates are a biannual average and are taken from Eurostat (extraction date for the exchange rates is 18 September 2017). Where exchange rates were not available from Eurostat, information from the ECB or national central banks was used.

Exchange rates for Morocco are taken from the ECB (extraction date for H1 2016 and H1 2017 exchange rates is 12 October 2017)

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur =0.823 GBP in H1 2017