



The Voice of Leasing and Automotive Rental in Europe



Annual Survey 2018

1a. Total Leaseurope Leasing Market 2018

	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2018	2017	not adjusted ¹	adjusted ²	2018	2017	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	7,725.62	6,973.70	10.78%	10.78%	24,450.55	23,041.19	6.12%	6.12%
BE Association Belge des Entreprises de Leasing	6,068.30	5,800.00	4.63%	4.63%	16,173.60	15,118.90	6.98%	6.98%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,625.00	3,346.00	8.34%	8.34%	8,060.00	7,150.00	12.73%	12.73%
BG Bulgarian Association for Leasing - BAL	1,057.85	880.03	20.21%	20.21%	2,064.52	1,842.58	12.05%	12.05%
CH Schweizerischer Leasingverband - SLV	9,420.78	9,061.80	3.96%	8.01%	19,365.37	19,393.72	-0.15%	3.74%
CZ Czech Leasing and Finance Association - CLFA	4,543.26	4,512.84	0.67%	-1.92%	9,070.18	8,766.50	3.46%	0.80%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	57,608.64	56,262.83	2.39%	2.39%	141,200.00	146,200.00	-3.42%	-3.42%
DK Finans og Leasing	9,031.42	8,961.90	0.78%	0.97%	18,734.91	18,237.71	2.73%	2.93%
EE Estonian Leasing Association	1,250.00	1,201.00	4.08%	4.08%	2,755.00	2,529.00	8.94%	8.94%
ES Asociación Española de Leasing y Renting - AELR	9,965.88	8,929.18	11.61%	11.61%	25,093.66	22,634.10	10.87%	10.87%
ES Asociación Española de Renting de Vehículos - AER	4,940.73	4,677.20	5.63%	5.63%	9,261.59	8,301.92	11.56%	11.56%
FR Association Française des Sociétés Financières - ASF	43,276.00	39,417.00	9.79%	9.79%	104,950.00	97,554.00	7.58%	7.58%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,970.00	11,440.00	13.37%	13.37%				
GR Association of Greek Leasing Companies - AGLC	331.65	522.97	-36.58%	-36.58%	4,403.67	5,089.46	-13.47%	-13.47%
HU Hungarian Leasing Association	2,176.95	1,981.73	9.85%	13.30%	4,595.44	4,426.64	3.81%	7.07%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	29,775.00	28,231.00	5.47%	5.47%	94,236.00	94,502.00	-0.28%	-0.28%
LT Association of Lithuanian Banks - Leasing Committee	2,003.00	1,871.00	7.06%	7.06%	2,951.00	2,567.00	14.96%	14.96%
LV Latvian Lessors Association	820.41	790.86	3.74%	3.74%	1,676.85	1,562.21	7.34%	7.34%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,150.00	5,975.00	19.67%	19.67%	10,000.00	9,000.00	11.11%	11.11%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,231.00	6,279.00	31.09%	31.09%	23,042.00	18,265.00	26.15%	26.15%
NO Finansieringsselskapenes Forening	6,731.95	6,577.59	2.35%	5.31%	15,642.41	14,465.21	8.14%	11.27%
PL Polish Leasing Association	19,382.12	15,929.90	21.67%	21.80%	34,393.20	28,034.86	22.68%	22.81%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	4,178.00	3,580.00	16.70%	16.70%				
RU United Leasing Association - ULA	17,975.21	16,720.62	7.50%	20.71%	59,195.53	53,158.79	11.36%	25.04%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	14,031.08				29,901.45			
SI Leasing Committee of the Banking Association of Slovenia	1,305.51	1,258.02	3.77%	3.77%	2,101.85	2,114.48	-0.60%	-0.60%
SK Association of Leasing Companies of the Slovak Republic	2,366.00	2,557.00	-7.47%	-7.47%	4,081.00	4,234.00	-3.61%	-3.61%
TR Auto Leasing and Rental Companies Association - Tokkder	1,508.49	2,757.12	-45.29%	-24.21%	4,268.09	5,796.73	-26.37%	1.99%
TR Turkish Association of Financial Institutions - AFI/FKB	4,575.22	6,612.39	-30.81%	-4.16%	10,635.98	12,617.10	-15.70%	16.77%
UA Ukrainian Union of Lessors - UUL	445.40				483.62			
UK British Vehicle Rental and Leasing Association - BVRLA	15,457.04							
UK Finance and Leasing Association - FLA	76,437.48	73,257.90	4.34%	5.30%	149,837.80	142,135.58	5.42%	6.39%
TOTAL	386,365.00	336,365.57			832,625.27	768,738.68		
% (based on homogenous sample)			5.97%	7.69%			4.36%	6.39%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2018 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2017 shown here are those provided by Leaseurope's Member Associations in the 2017 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2017.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2017 and 2018 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see tables 26a and 26b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Finland: Federation of Finnish Financial Services - FKL; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Fédération Luxembourgeoise des Loueurs de Véhicules; Morocco: Association Professionnelle des Sociétés de Financement; Netherlands: BOVAG; Spain: FENEVAL; Sweden: Biluthyrarna Sverige

Other Notes

Figures in *italics* are estimates

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2018 Annual Survey). Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

Figures reported by our UK member, British Vehicle Rental and Leasing Association - BVRLA are adjusted to a potential overlap in the automotive data with the Finance and Leasing Association - FLA, where possible. While best efforts have been made to avoid double counting, in countries where there is more than one Member Association reporting, there may be some overlap in the data.

2a. Leasing Market 2018

	New Production							Outstandings			
	Mio€		% change		Number of Contracts			Mio€		% change	
	2018	2017	not adjusted ¹	adjusted ²	2018	2017	%	2018	2017	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	6,721.21	6,110.99	9.99%	9.99%	238,042	225,717	5.46%	22,664.25	21,491.43	5.46%	5.46%
BE Association Belge des Entreprises de Leasing	6,068.30	5,800.00	4.63%	4.63%	105,450	100,063	5.38%	16,173.60	15,118.90	6.98%	6.98%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,625.00	3,346.00	8.34%	8.34%				8,060.00	7,150.00	12.73%	12.73%
BG Bulgarian Association for Leasing - BAL	1,057.85	880.03	20.21%	20.21%				2,064.52	1,842.58	12.05%	12.05%
CH Schweizerischer Leasingverband - SLV	9,420.78	9,061.80	3.96%	8.01%	241,225	232,204	3.88%	19,365.37	19,393.72	-0.15%	3.74%
CZ Czech Leasing and Finance Association - CLFA	2,371.51	2,461.07	-3.64%	-6.12%	75,216	81,302	-7.49%	4,868.45	4,784.43	1.76%	-0.87%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	50,078.93	49,349.46	1.48%	1.48%	1,592,044	1,570,453	1.37%	120,500.00	125,500.00	-3.98%	-3.98%
DK Finans og Leasing	6,395.51	6,494.50	-1.52%	-1.33%	132,509	144,589	-8.35%	12,014.30	12,031.70	-0.14%	0.05%
EE Estonian Leasing Association	1,250.00	1,201.00	4.08%	4.08%	46,165	45,000	2.59%	2,755.00	2,529.00	8.94%	8.94%
ES Asociación Española de Leasing y Renting - AELR	9,965.88	8,929.18	11.61%	11.61%	250,159	227,347	10.03%	25,093.66	22,634.10	10.87%	10.87%
ES Association Espanola de Renting de Vehiculos - AER	4,940.73	4,677.20	5.63%	5.63%				9,261.59	8,301.92	11.56%	11.56%
FR Association française des Sociétés Financières - ASF	43,276.00	39,417.00	9.79%	9.79%	1,467,798	1,354,703	8.35%	104,950.00	97,554.00	7.58%	7.58%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,970.00	11,440.00	13.37%	13.37%	559,300	521,000	7.35%				
GR Association of Greek Leasing Companies - AGLC	331.65	522.97	-36.58%	-36.58%	2,089	1,966	6.26%	4,403.67	5,089.46	-13.47%	-13.47%
HU Hungarian Leasing Association	2,091.19	1,903.59	9.85%	13.30%	124	82	51.22%	4,324.46	4,268.20	1.32%	4.50%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	29,775.00	28,231.00	5.47%	5.47%	724,723	704,789	2.83%	94,236.00	94,502.00	-0.28%	-0.28%
LT Association of Lithuanian Banks - Leasing Committee	2,003.00	1,871.00	7.06%	7.06%	135,830	151,642	-10.43%	2,951.00	2,567.00	14.96%	14.96%
LV Latvian Lessors Association	820.41	790.86	3.74%	3.74%				1,676.85	1,562.21	7.34%	7.34%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,150.00	5,975.00	19.67%	19.67%	73,096	65,598	11.43%	10,000.00	9,000.00	11.11%	11.11%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,231.00	6,279.00	31.09%	31.09%	283,978	251,827	12.77%	23,042.00	18,265.00	26.15%	26.15%
NO Finansieringsselskapenes Forening	6,731.95	6,577.59	2.35%	5.31%				15,642.41	14,465.21	8.14%	11.27%
PL Polish Leasing Association	19,382.12	15,929.90	21.67%	21.80%	508,853	470,963	8.05%	34,393.20	28,034.86	22.68%	22.81%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	4,178.00	3,580.00	16.70%	16.70%	95,924	88,142	8.83%				
RU United Leasing Association - ULA	17,975.21	16,720.62	7.50%	20.71%	230,000	191,000	20.42%	59,195.53	53,158.79	11.36%	25.04%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	7,116.09				377,736			17,586.64			
SI Leasing Committee of the Banking Association of Slovenia	1,305.51	1,258.02	3.77%	3.77%	58,388	55,156	5.86%	2,101.85	2,114.48	-0.60%	-0.60%
SK Association of Leasing Companies of the Slovak Republic	1,457.00	1,544.00	-5.63%	-5.63%	41,092	47,936	-14.28%	2,801.00	2,817.00	-0.57%	-0.57%
TR Auto Leasing and Rental Companies Association - Tokkder	1,508.49	2,757.12	-45.29%	-24.21%		6,134		4,268.09	5,796.73	-26.37%	1.99%
TR Turkish Association of Financial Institutions - AFI/FKB	4,575.22	6,612.39	-30.81%	-4.16%				10,635.98	12,617.10	-15.70%	16.77%
UA Ukrainian Union of Lessors - UUL	445.40				8,461			483.62			
UK British Vehicle Rental and Leasing Association - BVRLA	15,282.97				580,099						
UK Finance and Leasing Association - FLA	14,019.28	14,445.57	-2.95%	-2.05%				36,488.79	36,575.91	-0.24%	0.68%
TOTAL	302,521.19	264,166.85			7,828,301	6,537,613		672,001.82	629,165.72		
% (based on homogenous sample)			5.87%	7.87%			5.06%			3.94%	6.26%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2017 and 2018 Annual Statistical Enquiries

2b. Hire Purchase 2018

	New Production							Outstandings (Mio€)			
	Mio€		% changes		Number of Contracts			Mio€		% changes	
	2018	2017	not adjusted ¹	adjusted ²	2018	2017	%	2018	2017	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	1,004.41	862.71	16.43%	16.43%	23,357	22,082	5.77%	1,786.30	1,549.77	15.26%	15.26%
BE Association Belge des Entreprises de Leasing											
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	2,171.76	2,051.77	5.85%	3.12%	82,372	79,877	3.12%	4,201.74	3,982.07	5.52%	2.79%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	7,529.71	6,913.37	8.92%	8.92%	86,698	83,128	4.29%	20,700.00	20,700.00		
DK Finans og Leasing	2,635.92	2,467.40	6.83%	7.04%	108,862	106,080	2.62%	6,720.60	6,206.01	8.29%	8.50%
EE Estonian Leasing Association											
ES Asociación Española de Leasing y Renting - AELR											
ES Asociación Española de Renting de Vehículos - AER											
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC											
HU Hungarian Leasing Association	85.77	78.14	9.76%	13.21%				270.98	158.44	71.03%	76.40%
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LT Association of Lithuanian Banks - Leasing Committee											
LV Latvian Lessors Association											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RU United Leasing Association - ULA											
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6,914.99				315,495			12,314.81			
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	909.00	1,013.00	-10.27%	-10.27%	104,776	48,479	116.13%	1,280.00	1,417.00	-9.67%	-9.67%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AFI/FKB											
UA Ukrainian Union of Lessors - UUL											
UK British Vehicle Rental and Leasing Association - BVRLA	<i>174.07</i>				<i>5,742</i>						
UK Finance and Leasing Association - FLA	62,418.19	58,812.32	6.13%	7.11%				113,349.01	105,559.68	7.38%	8.37%
TOTAL	83,843.81	72,198.72			727,302	339,646		160,623.44	139,572.96		
% (based on homogenous sample)			6.31%	7.04%			19.56%			6.26%	6.95%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2017 and 2018 Annual Statistical Enquiries

4. 2018 Market Shares

Leasing incl Long Term Rental

2018	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	7,725.62	2.00%	94.46%	8,178.72
BE Association Belge des Entreprises de Leasing	6,068.30	1.57%	90.00%	6,742.56
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,625.00	0.94%	94.00%	3,856.38
BG Bulgarian Association for Leasing - BAL	1,057.85	0.27%	90.00%	1,175.39
CH Schweizerischer Leasingverband - SLV	9,420.78	2.44%	80.00%	11,775.97
CZ Czech Leasing and Finance Association - CLFA	4,543.26	1.18%	97.00%	4,683.77
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	57,608.64	14.91%	90.00%	64,009.60
DK Finans og Leasing	9,031.42	2.34%	90.00%	10,034.91
EE Estonian Leasing Association	1,250.00	0.32%	99.00%	1,262.63
ES Asociación Española de Leasing y Renting - AELR	9,965.88	2.58%	96.00%	10,381.13
ES Asociación Española de Renting de Vehículos - AER	4,940.73	1.28%		
FR Association française des Sociétés Financières - ASF	43,276.00	11.20%	95.00%	45,553.68
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,970.00	3.36%	98.00%	13,234.69
GR Association of Greek Leasing Companies - AGLC	331.65	0.09%	100.00%	331.65
HU Hungarian Leasing Association	2,176.95	0.56%	85.00%	2,561.12
IT Associazione Italiana Leasing - ASSILEA and ANIASA	29,775.00	7.71%	95.00%	31,342.11
LT Association of Lithuanian Banks - Leasing Committee	2,003.00	0.52%	95.00%	2,108.42
LV Latvian Lessors Association	820.41	0.21%	95.00%	863.59
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,150.00	1.85%	94.00%	7,606.38
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,231.00	2.13%	89.00%	9,248.31
NO Finansieringsselskapenes Forening	6,731.95	1.74%	90.00%	7,479.95
PL Polish Leasing Association	19,382.12*	5.02%	100.00%	19,382.12
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	4,178.00	1.08%	96.00%	4,352.08
RU United Leasing Association - ULA	17,975.21*	4.65%	100.00%	17,975.21
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	14,031.08	3.63%	80.00%	17,538.85
SI Leasing Committee of the Banking Association of Slovenia	1,305.51	0.34%	85.00%	1,535.89
SK Association of Leasing Companies of the Slovak Republic	2,366.00	0.61%	97.00%	2,439.18
TR Auto Leasing and Rental Companies Association - Tokkder	1,508.49	0.39%	82.00%	1,839.62
TR Turkish Association of Financial Institutions - AFI/FKB	4,575.22	1.18%	100.00%	4,575.22
UA Ukrainian Union of Lessors - UUL	445.40	0.12%	63.00%	706.99
UK British Vehicle Rental and Leasing Association - BVRLA	15,457.04	4.00%		
UK Finance and Leasing Association - FLA	76,437.48	19.78%	95.00%	80,460.50
Leaseurope's representativity	386,365.00		91.46%	393,236.64

(**)

Notes

Figures in *italics* are estimates

* Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market, our Polish member, the Polish Leasing Association represents 90% of the leasing market in Poland.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

** Leaseurope's representativity reflects its membership only

5. Exchange Rates

ISO2	Country	2018	2017
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.155	1.1117
CZ	Czech Republic	25.6469	26.326
DE	Germany	1	1
DK	Denmark	7.4532	7.4386
EE	Estonia	1	1
ES	Spain	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	318.89	309.19
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
NL	Netherlands	1	1
NO	Norway	9.5975	9.327
PL	Poland	4.2615	4.257
PT	Portugal	1	1
RU	Russian Federation	74.0416	65.9383
SE	Sweden	10.2583	9.6351
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	5.7077	4.1205
UA	Ukraine	32.1429	30.0041
UK	United Kingdom	0.8847	0.8766

Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2018 exchange rates is 03.05.2019). Where exchange rates were not available from Eurostat, information from the national central banks or the European Central Bank was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0,8847 GDP in 2018.

6a. Equipment (Leasing & Hire Purchase)

	New Production							Outstandings			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2018	2017	not adj. ¹	adjusted ²	2018	2017	%	2018	2017	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	7,285.76	6,599.50	10.40%	10.40%	261,318	247,717	5.49%	16,087.85	14,561.95	10.48%	10.48%
BE Association Belge des Entreprises de Leasing	5,366.60	5,020.70	6.89%	6.89%	105,159	99,781	5.39%	11,132.40	10,188.20	9.27%	9.27%
BE Fédération Belge des Loueurs de Véhicules - RENTA	3,625.00	3,346.00	8.34%	8.34%				8,060.00	7,150.00	12.73%	12.73%
BG Bulgarian Association for Leasing - BAL	1,047.90	859.14	21.97%	21.97%				1,928.99	1,685.40	14.45%	14.45%
CH Schweizerischer Leasingverband - SLV	9,420.78	9,061.80	3.96%	8.01%	241,225	232,204	3.88%	19,365.37	19,393.72	-0.15%	3.74%
CZ Czech Leasing and Finance Association - CLFA	4,417.44	4,404.01	0.30%	-2.28%	157,564	161,155	-2.23%	8,669.20	8,254.39	5.03%	2.32%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	56,298.06	55,142.84	2.09%	2.09%	1,678,608	1,653,467	1.52%	111,200.00	111,200.00		
DK Finans og Leasing	8,891.35	8,539.78	4.12%	4.32%	241,371	250,669	-3.71%	18,327.70	17,406.77	5.29%	5.50%
EE Estonian Leasing Association	1,250.00	1,201.00	4.08%	4.08%	46,165	45,000	2.59%	2,740.00	2,510.00	9.16%	9.16%
ES Asociación Española de Leasing y Renting - AELR	9,175.90	7,827.78	17.22%	17.22%	249,002	226,145	10.11%	19,170.84	16,025.85	19.62%	19.62%
ES Asociación Española de Renting de Vehículos - AER	4,940.73	4,677.20	5.63%	5.63%				9,261.59	8,301.92	11.56%	11.56%
FR Association française des Sociétés Financières - ASF	38,869.00	35,296.00	10.12%	10.12%	1,466,330	1,353,195	8.36%	69,664.00	61,423.00	13.42%	13.42%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	12,970.00	11,440.00	13.37%	13.37%	559,300	521,000	7.35%				
GR Association of Greek Leasing Companies - AGLC	301.76	313.00	-3.59%	-3.59%	2,075	1,838	12.89%	1,291.92	1,267.77	1.90%	1.90%
HU Hungarian Leasing Association	2,165.15	1,972.80	9.75%	13.19%				4,437.95	4,274.01	3.84%	7.09%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	25,587.00	24,405.00	4.84%	4.84%	720,033	700,493	2.79%	45,942.00	42,288.00	8.64%	8.64%
LT Association of Lithuanian Banks - Leasing Committee	1,989.00	1,858.00	7.05%	7.05%	135,762	151,581	-10.44%	2,774.00	2,362.00	17.44%	17.44%
LV Latvian Lessors Association	820.41	790.86	3.74%	3.74%				1,676.85	1,562.21	7.34%	7.34%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	7,150.00	5,975.00	19.67%	19.67%	73,096	65,598	11.43%	10,000.00	9,000.00	11.11%	11.11%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,231.00	6,279.00	31.09%	31.09%	283,978	251,827	12.77%	23,042.00	18,265.00	26.15%	26.15%
NO Finansieringsselskapenes Forening	6,728.11	6,567.28	2.45%	5.42%				15,517.37	14,265.47	8.78%	11.93%
PL Polish Leasing Association	19,159.26	15,716.30	21.91%	22.04%	508,757	470,852	8.05%	32,987.94	26,508.55	24.44%	24.57%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	3,076.00	2,777.00	10.77%	10.77%	93,432	88,142	6.00%				
RU United Leasing Association - ULA	17,692.76	16,606.43	6.54%	19.63%	230,000	191,000	20.42%	58,075.46	52,321.64	11.00%	24.64%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	14,024.25				693,069			29,861.19			
SI Leasing Committee of the Banking Association of Slovenia	1,292.15	1,206.86	7.07%	7.07%	58,299	54,991	6.02%	1,844.66	1,672.55	10.29%	10.29%
SK Association of Leasing Companies of the Slovak Republic	2,305.00	2,513.00	-8.28%	-8.28%	145,785	96,327	51.34%	3,851.00	3,992.00	-3.53%	-3.53%
TR Auto Leasing and Rental Companies Association - Tokkder	1,508.49	2,757.12	-45.29%	-24.21%		6,134		4,268.09	5,796.73	-26.37%	1.99%
TR Turkish Association of Financial Institutions - AFI/FKB	3,887.21	5,476.87	-29.03%	-1.69%				8,034.23	9,374.36	-14.30%	18.72%
UA Ukrainian Union of Lessors - UUL	445.40				8,461			483.62			
UK British Vehicle Rental and Leasing Association - BVRLA	15,457.04				585,841						
UK Finance and Leasing Association - FLA	76,437.48	73,257.90	4.34%	5.30%				149,837.80	142,135.58	5.42%	6.39%
TOTAL	371,815.99	321,888.17			8,544,630	6,869,116		689,534.03	613,187.07		
% (based on homogenous sample)			6.21%	7.93%			5.74%			7.50%	9.86%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2017 and 2018 Annual Statistical Enquiries

6b. Real Estate

	New Production							Outstandings (Mio€)			
	Mio €		% change		Number of Contracts			Mio €		% change	
	2018	2017	not adj. ¹	adjusted ²	2018	2017	%	2018	2017	not adj. ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	439.87	374.20	17.55%	17.55%	81	82	-1.22%	8,362.70	8,479.24	-1.37%	-1.37%
BE Association Belge des Entreprises de Leasing	701.70	779.30	-9.96%	-9.96%	291	282	3.19%	5,041.20	4,930.70	2.24%	2.24%
BE Fédération Belge des Loueurs de Véhicules - RENTA											
BG Bulgarian Association for Leasing - BAL	9.95	20.89	-52.38%	-52.38%				135.53	157.18	-13.78%	-13.78%
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	125.82	108.83	15.62%	12.63%	24	24		400.98	512.12	-21.70%	-23.72%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	1,310.58	1,119.99	17.02%	17.02%	134	114	17.54%	30,000.00	35,000.00	-14.29%	-14.29%
DK Finans og Leasing	140.07	422.12	-66.82%	-66.75%				407.21	830.94	-50.99%	-50.90%
EE Estonian Leasing Association								15.00	19.00	-21.05%	-21.05%
ES Asociación Española de Leasing y Renting - AELR	789.98	1,101.40	-28.27%	-28.27%	1,157	1,202	-3.74%	5,922.82	6,608.25	-10.37%	-10.37%
ES Asociación Española de Renting de Vehículos - AER											
FR Association française des Sociétés Financières - ASF	4,407.00	4,121.00	6.94%	6.94%	1,468	1,508	-2.65%	35,286.00	36,131.00	-2.34%	-2.34%
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies - AGLC	29.89	209.97	-85.76%	-85.76%	14	128	-89.06%	3,111.75	3,821.69	-18.58%	-18.58%
HU Hungarian Leasing Association	11.80	8.93	32.14%	36.28%	124	82	51.22%	157.49	152.63	3.18%	6.42%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	4,188.00	3,826.00	9.46%	9.46%	4,690	4,296	9.17%	48,294.00	52,214.00	-7.51%	-7.51%
LT Association of Lithuanian Banks - Leasing Committee	14.00	13.00	7.69%	7.69%	68	61	11.48%	177.00	205.00	-13.66%	-13.66%
LV Latvian Lessors Association											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
NO Finansieringsselskapenes Forening	3.85	10.31	-62.72%	-61.64%				125.03	199.74	-37.40%	-35.59%
PL Polish Leasing Association	222.86	213.60	4.33%	4.44%	96	111	-13.51%	1,405.26	1,526.31	-7.93%	-7.83%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	1,102.00	803.00	37.24%	37.24%	2,492						
RU United Leasing Association - ULA	282.45	114.18	147.37%	177.76%				1,120.07	837.15	33.80%	50.24%
SE AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6.82				162			40.26			
SI Leasing Committee of the Banking Association of Slovenia	13.36	51.16	-73.89%	-73.89%	89	165	-46.06%	257.19	441.93	-41.80%	-41.80%
SK Association of Leasing Companies of the Slovak Republic	61.00	44.00	38.64%	38.64%	83	88	-5.68%	230.00	242.00	-4.96%	-4.96%
TR Auto Leasing and Rental Companies Association - Tokkder											
TR Turkish Association of Financial Institutions - AFI/FKB	688.02	1,135.51	-39.41%	-16.07%				2,601.75	3,242.73	-19.77%	11.14%
UA Ukrainian Union of Lessors - UUL											
UK British Vehicle Rental and Leasing Association - BVRLA											
UK Finance and Leasing Association - FLA											
TOTAL	14,549.01	14,477.39			10,973	8,143		143,091.23	155,590.01		
% (based on homogenous sample)			0.45%	2.50%			2.16%			-8.04%	-7.30%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

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