



The Voice of Leasing and Automotive Rental in Europe



## **Annual Statistical Enquiry 2020**

## **Disclaimer**

Leaseurope prepares and disseminates its statistical surveys in a manner that complies with the EU competition rules based on data supplied by its Member Associations. Compliance with the EU competition rules, and the corresponding national rules, is the responsibility of each partaking Member Association. To assist in the process, Leaseurope has shared with Members a set of principles aimed at ensuring that all Member-supplied data are collected and transmitted in compliance with the competition rules.

## 1a. Total Leaseurope Leasing Market 2020

	New Production (Mio€)		% change		Outstandings (Mio€)		% change	
	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	7,917.23	8,567.09	-7.59%	-7.59%	25,693.69	27,676.43	-7.16%	-7.16%
<b>BE</b> Association Belge des Entreprises de Leasing	5,863.10	6,382.50	-8.14%	-8.14%	18,589.90	17,540.70	5.98%	5.98%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	3,056.00	4,015.00	-23.89%	-23.89%	8,560.00	9,016.00	-5.06%	-5.06%
<b>BG</b> Bulgarian Association for Leasing - BAL	932.52	1,118.74	-16.65%	-16.65%	2,202.87	2,194.78	0.37%	0.37%
<b>CH</b> Schweizerischer Leasingverband - SLV	10,073.80	10,348.80	-2.66%	-6.32%	20,929.47	21,613.63	-3.17%	-6.81%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	3,233.98	4,165.25	-22.36%	-19.98%	8,684.14	8,852.20	-1.90%	1.10%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	58,719.00							
<b>DK</b> Finans og Leasing	8,739.91	8,960.77	-2.46%	-2.62%	19,493.17	19,868.34	-1.89%	-2.04%
<b>EE</b> Estonian Leasing Association	872.00	1,165.00	-25.15%	-25.15%	2,681.00	2,787.00	-3.80%	-3.80%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	7,243.29	9,746.69	-25.68%	-25.68%	24,559.90	27,140.53	-9.51%	-9.51%
<b>ES</b> Asociación Española de Renting de Vehículos - AER	4,356.10	5,946.27	-26.74%	-26.74%	11,819.13	10,830.00	9.13%	9.13%
<b>FR</b> Association française des Sociétés Financières - ASF	41,930.00	46,444.00	-9.72%	-9.72%	113,209.00	111,846.00	1.22%	1.22%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	12,328.00	16,510.00	-25.33%	-25.33%				
<b>GR</b> Association of Greek Leasing Companies - AGLC	534.61	463.17	15.42%	15.42%	3,743.28	3,733.25	0.27%	0.27%
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies	872.84	1,372.85	-36.42%	-35.39%	2,155.06	2,299.41	-6.28%	-4.76%
<b>HU</b> Hungarian Leasing Association	1,819.95	2,276.35	-20.05%	-13.67%	4,880.37	4,810.63	1.45%	9.54%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	22,887.00	27,926.00	-18.04%	-18.04%	76,459.00	80,170.00	-4.63%	-4.63%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	1,346.00	1,824.00	-26.21%	-26.21%	2,809.00	3,001.00	-6.40%	-6.40%
<b>LV</b> Latvian Lessors Association	529.00	807.00	-34.45%	-34.45%	1,527.00	1,731.00	-11.79%	-11.79%
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	1,058.64	1,547.14	-31.57%	-31.15%	4,288.86	4,568.03	-6.11%	-5.52%
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	6,631.00	7,743.00	-14.36%	-14.36%	12,000.00	12,000.00		
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,852.00	9,816.00	-9.82%	-9.82%	27,887.00	26,968.00	3.41%	3.41%
<b>NO</b> Finansieringsselskapenes Forening	5,614.73	6,951.83	-19.23%	-12.09%	14,969.78	16,501.20	-9.28%	-1.25%
<b>PL</b> Polish Leasing Association	15,774.55	18,110.46	-12.90%	-9.95%	36,157.22	37,322.60	-3.12%	0.15%
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,909.00	3,849.00	-24.42%	-24.42%				
<b>RU</b> United Leasing Association - ULA	17,181.06	21,923.86	-21.63%	-10.53%	65,183.60	70,941.67	-8.12%	4.91%
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,336.07	13,980.32	-4.61%	-5.55%	30,476.40	29,454.91	3.47%	2.45%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	1,025.20	1,264.88	-18.95%	-18.95%	2,008.33	2,088.50	-3.84%	-3.84%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	2,097.00	2,554.00	-17.89%	-17.89%	4,393.00	4,497.00	-2.31%	-2.31%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,293.28	712.04	81.63%	130.11%	4,026.59	3,821.61	5.36%	33.49%
<b>TR</b> Turkish Association of Financial Institutions - AFIFKB	3,323.65	2,856.81	16.34%	47.39%	8,743.72	9,680.39	-9.68%	14.43%
<b>UA</b> Ukrainian Union of Lessors - UUL	681.92	495.69	37.57%	46.29%	721.68	384.99	87.46%	99.35%
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	14,006.97							
<b>UK</b> Finance and Leasing Association - FLA	64,811.73	81,768.57	-20.74%	-19.65%	156,005.40	162,015.11	-3.71%	-2.39%
<b>Total</b>	<b>351,851.12</b>	<b>331,613.07</b>	<b>-15.83%</b>	<b>-14.21%</b>	<b>714,857.56</b>	<b>735,354.88</b>	<b>-2.79%</b>	<b>-0.48%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2020 Annual Survey. Data can include estimates provided by Member Associations. Data represents the share of the total national market represented by each association unless otherwise specified.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2019 shown here are those provided by Leaseurope's Member Associations in the 2019 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2019.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2020 Annual Statistical Enquiries

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see tables 26a and 26b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Finland: Federation of Finnish Financial Services - FKL; Georgia: Leasing Companies Association of Georgia; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Car Rental Council of Ireland; Luxembourg: Rental and Mobility Business Association - Mobiz; Netherlands: BOVAG; Sweden: Biluthyrarna Sverige

### Other Notes

Figures in *italics* are estimates

Figures for Russia and Poland are estimates of the entire leasing markets in these countries (this refers to all tables in the 2020 Annual Survey). Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Slovenian data represents about 73% of the entire leasing market in this country (this refers to all tables in the 2019 Annual Survey), covering the firms within the membership of the Leasing Committee of the Banking Association of Slovenia as well as non-member firms. Figures reported here by the Leasing Committee of the Banking Association of Slovenia do not include (financial) leasing provided by banks.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

Figures reported by our UK member, British Vehicle Rental and Leasing Association - BVRLA are adjusted to a potential overlap in the automotive data with the Finance and Leasing Association - FLA, where possible. While best efforts have been made to avoid double counting, in countries where there is more than one Member Association reporting, there may be some overlap in the data.

Data reported by our German member, Bundesverband Deutscher Leasing-Unternehmen e.V., does not correspond to the same level of detail to those of previous years and, therefore, may not be directly comparable to past Leaseurope's Annual Surveys.

## 2a. Leasing Market 2020

	New Production				Outstandings				Number of New Contracts		
	Mio€		% change		Mio€		% change		2020	2019	%
	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	%
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	7,026.00	7,668.83	-8.38%	-8.38%	23,903.58	25,797.96	-7.34%	-7.34%	204,970	241,316	-15.06%
<b>BE</b> Association Belge des Entreprises de Leasing	5,863.10	6,382.50	-8.14%	-8.14%	18,589.90	17,540.70	5.98%	5.98%	104,139	114,017	-8.66%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	3,056.00	4,015.00	-23.89%	-23.89%	8,560.00	9,016.00	-5.06%	-5.06%			
<b>BG</b> Bulgarian Association for Leasing - BAL	932.52	1,118.74	-16.65%	-16.65%	2,202.87	2,194.78	0.37%	0.37%			
<b>CH</b> Schweizerischer Leasingverband - SLV	10,073.80	10,348.80	-2.66%	-6.32%	20,929.47	21,613.63	-3.17%	-6.81%	259,672	266,911	-2.71%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	1,233.23	1,960.07	-37.08%	-35.16%	4,147.00	4,504.71	-7.94%	-5.13%	41,471	51,590	-19.61%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	50,568.00										
<b>DK</b> Finans og Leasing	5,978.64	6,251.06	-4.36%	-4.51%	12,210.03	12,804.14	-4.64%	-4.79%		122,840	
<b>EE</b> Estonian Leasing Association	872.00	1,165.00	-25.15%	-25.15%	2,681.00	2,787.00	-3.80%	-3.80%	34,389	45,852	-25.00%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	7,243.29	9,746.69	-25.68%	-25.68%	24,559.90	27,140.53	-9.51%	-9.51%	225,966	262,937	-14.06%
<b>ES</b> Association Espanola de Renting de Vehiculos - AER	4,356.10	5,946.27	-26.74%	-26.74%	11,819.13	10,830.00	9.13%	9.13%			
<b>FR</b> Association française des Sociétés Financières - ASF	41,930.00	46,444.00	-9.72%	-9.72%	113,209.00	111,846.00	1.22%	1.22%	1,352,410	1,519,169	-10.98%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	12,328.00	16,510.00	-25.33%	-25.33%					509,814	707,152	-27.91%
<b>GR</b> Association of Greek Leasing Companies - AGLC	534.61	463.17	15.42%	15.42%	3,743.28	3,733.25	0.27%	0.27%	2,112	2,489	-15.15%
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies	872.84	1,372.85	-36.42%	-35.39%	2,155.06	2,299.41	-6.28%	-4.76%	40,415	65,452	-38.25%
<b>HU</b> Hungarian Leasing Association	1,686.07	2,197.64	-23.28%	-17.16%	4,591.32	4,616.56	-0.55%	7.39%	401	724	-44.61%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	22,887.00	27,926.00	-18.04%	-18.04%	76,459.00	80,170.00	-4.63%	-4.63%	536,927	698,940	-23.18%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	1,346.00	1,824.00	-26.21%	-26.21%	2,809.00	3,001.00	-6.40%	-6.40%	138,409	161,975	-14.55%
<b>LV</b> Latvian Lessors Association	529.00	807.00	-34.45%	-34.45%	1,527.00	1,731.00	-11.79%	-11.79%			
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	1,058.64	1,547.14	-31.57%	-31.15%	4,288.86	4,568.03	-6.11%	-5.52%		499	
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	6,631.00	7,743.00	-14.36%	-14.36%	12,000.00	12,000.00	0.00%	0.00%	69,550	77,396	-10.14%
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,852.00	9,816.00	-9.82%	-9.82%	27,887.00	26,968.00	3.41%	3.41%	273,464	314,099	-12.94%
<b>NO</b> Finansieringsselskapenes Forening	5,614.73	6,951.83	-19.23%	-12.09%	14,969.78	16,501.20	-9.28%	-1.25%			
<b>PL</b> Polish Leasing Association	15,774.55	18,110.46	-12.90%	-9.95%	36,157.22	37,322.60	-3.12%	0.15%			
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,909.00	3,849.00	-24.42%	-24.42%					67,204	94,931	-29.21%
<b>RU</b> United Leasing Association - ULA	17,181.06	21,923.86	-21.63%	-10.53%	65,183.60	70,941.67	-8.12%	4.91%	335,000	262,000	27.86%
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6,920.30	7,331.12	-5.60%	-6.53%	17,151.78	16,764.03	2.31%	1.31%	277,623	388,629	-28.56%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	1,025.20	1,264.88	-18.95%	-18.95%	2,008.33	2,088.50	-3.84%	-3.84%	47,159	56,547	-16.60%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	1,178.00	1,538.00	-23.41%	-23.41%	2,911.00	3,040.00	-4.24%	-4.24%	33,057	42,844	-22.84%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,293.28	712.04	81.63%	130.11%	4,026.59	3,821.61	5.36%	33.49%			
<b>TR</b> Turkish Association of Financial Institutions - AFI/FKB	3,323.65	2,856.81	16.34%	47.39%	8,743.72	9,680.39	-9.68%	14.43%			
<b>UA</b> Ukrainian Union of Lessors - UUL	681.92	495.69	37.57%	46.29%	721.68	384.99	87.46%	99.35%	9,760	9,082	7.47%
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	<i>13,268.52</i>								<i>506,206</i>		
<b>UK</b> Finance and Leasing Association - FLA	11,919.75	15,672.67	-23.95%	-22.91%	34,502.64	37,626.03	-8.30%	-7.05%			
<b>Total</b>	<b>276,947.79</b>	<b>251,960.11</b>	<b>-15.42%</b>	<b>-13.58%</b>	<b>564,648.75</b>	<b>583,333.71</b>	<b>-3.20%</b>	<b>-0.58%</b>	<b>5,070,118</b>	<b>5,507,391</b>	<b>-15.23%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2020 Annual Statistical Enquiries

## 2b. Hire Purchase 2020

	New Production				Outstandings				Number of New Contracts		
	Mio€		% change		Mio€		% change		2020	2019	%
	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	%
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	891.23	898.26	-0.78%	-0.78%	1,790.11	1,878.47	-4.70%	-4.70%	21,128	24,975	-15.40%
<b>BE</b> Association Belge des Entreprises de Leasing											
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA											
<b>BG</b> Bulgarian Association for Leasing - BAL											
<b>CH</b> Schweizerischer Leasingverband - SLV											
<b>CZ</b> Czech Leasing and Finance Association - CLFA	2,000.76	2,205.18	-9.27%	-6.50%	4,537.14	4,347.49	4.36%	7.55%	60,309	69,223	-12.88%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	8,151.00										
<b>DK</b> Finans og Leasing	2,761.26	2,709.72	1.90%	1.74%	7,283.14	7,064.20	3.10%	2.93%	104,002	108,140	-3.83%
<b>EE</b> Estonian Leasing Association											
<b>ES</b> Asociación Española de Leasing y Renting - AELR											
<b>ES</b> Association Espanola de Renting de Vehiculos - AER											
<b>FR</b> Association française des Sociétés Financières - ASF											
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV											
<b>GR</b> Association of Greek Leasing Companies - AGLC											
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies											
<b>HU</b> Hungarian Leasing Association	133.88	78.71	70.09%	83.66%	289.04	194.06	48.94%	60.82%			
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA											
<b>LT</b> Association of Lithuanian Banks - Leasing Committee											
<b>LV</b> Latvian Lessors Association											
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF											
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL											
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
<b>NO</b> Finansieringsselskapenes Forening											
<b>PL</b> Polish Leasing Association											
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF											
<b>RU</b> United Leasing Association - ULA											
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	6,415.76	6,649.20	-3.51%	-4.46%	13,324.62	12,690.88	4.99%	3.96%	253,779	288,556	-12.05%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia											
<b>SK</b> Association of Leasing Companies of the Slovak Republic	919.00	1,016.00	-9.55%	-9.55%	1,482.00	1,457.00	1.72%	1.72%	36,645	42,493	-13.76%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder											
<b>TR</b> Turkish Association of Financial Institutions - AFI/FKB											
<b>UA</b> Ukrainian Union of Lessors - UUL											
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	738.45								29,184		
<b>UK</b> Finance and Leasing Association - FLA	52,891.99	66,095.90	-19.98%	-18.88%	121,502.75	124,389.08	-2.32%	-0.98%			
<b>Total</b>	<b>74,903.33</b>	<b>79,652.96</b>	<b>-17.12%</b>	<b>-16.21%</b>	<b>150,208.81</b>	<b>152,021.18</b>	<b>-1.19%</b>	<b>-0.09%</b>	<b>505,047</b>	<b>533,387</b>	<b>-10.78%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2020 Annual Statistical Enquiries

## 4. 2020 Market Shares

### Leasing incl Long Term Rental

2020	New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	7,917.23	2.25%	96.00%	8,247.11
<b>BE</b> Association Belge des Entreprises de Leasing	5,863.10	1.67%	90.00%	6,514.56
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	3,056.00	0.87%	95.00%	3,216.84
<b>BG</b> Bulgarian Association for Leasing - BAL	932.52	0.27%	90.00%	1,036.13
<b>CH</b> Schweizerischer Leasingverband - SLV	10,073.80	2.86%	80.00%	12,592.25
<b>CZ</b> Czech Leasing and Finance Association - CLFA	3,233.98	0.92%	86.00%	3,760.44
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	58,719.00	16.69%	90.00%	65,243.33
<b>DK</b> Finans og Leasing	8,739.91	2.48%	90.00%	9,711.01
<b>EE</b> Estonian Leasing Association	872.00	0.25%	98.00%	889.80
<b>ES</b> Asociación Española de Leasing y Renting - AELR	7,243.29	2.06%	93.00%	7,788.48
<b>ES</b> Asociación Española de Renting de Vehículos - AER	4,356.10	1.24%		
<b>FR</b> Association française des Sociétés Financières - ASF	41,930.00	11.92%	90.00%	46,588.89
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	12,328.00	3.50%	91.30%	13,502.74
<b>GR</b> Association of Greek Leasing Companies - AGLC	534.61	0.15%	100.00%	534.61
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies	872.84	0.25%	100.00%	872.84
<b>HU</b> Hungarian Leasing Association	1,819.95	0.52%	85.00%	2,141.12
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	22,887.00	6.50%	95.00%	24,091.58
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	1,346.00	0.38%	95.00%	1,416.84
<b>LV</b> Latvian Lessors Association	529.00	0.15%	95.00%	556.84
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	1,058.64	0.30%	100.00%	1,058.64
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	6,631.00	1.88%	95.00%	6,980.00
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,852.00	2.52%	87.00%	10,174.71
<b>NO</b> Finansieringsselskapenes Forening	5,614.73	1.60%	90.00%	6,238.59
<b>PL</b> Polish Leasing Association	15774.55*	4.48%	100.00%	15,774.55
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,909.00	0.83%	96.00%	3,030.21
<b>RU</b> United Leasing Association - ULA	17181.06*	4.88%	100.00%	17,181.06
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,336.07	3.79%	80.00%	16,670.09
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	1,025.20	0.29%	73.00%	1,404.38
<b>SK</b> Association of Leasing Companies of the Slovak Republic	2,097.00	0.60%	90.00%	2,330.00
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,293.28	0.37%	82.00%	1,577.17
<b>TR</b> Turkish Association of Financial Institutions - AFI/FKB	3,323.65	0.94%	100.00%	3,323.65
<b>UA</b> Ukrainian Union of Lessors - UUL	681.92	0.19%	74.00%	921.51
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	14,006.97	3.98%		
<b>UK</b> Finance and Leasing Association - FLA	64,811.73	18.42%	95.00%	68,222.88
<b>Leaseurope's representativity</b>	<b>351,851.12</b>		<b>90.18%</b>	<b>363,592.85</b>

(\*\*)

### Notes

Figures in *italics* are estimates

\* Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market, our Polish member, the Polish Leasing Association represents 90% of the leasing market in Poland.

Automotive data included in the total figures reported by Associazione Italiana Leasing - ASSILEA and ANIASA is an estimate of the total automotive leasing market in Italy.

\*\* Leaseurope's representativity reflects its membership only

## 5. Exchange Rates

ISO2	Country	2020	2019
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.9558	1.9558
CH	Switzerland	1.0705	1.1124
CZ	Czech Republic	26.455	25.67
DE	Germany	1	1
DK	Denmark	7.4542	7.4661
EE	Estonia	1	1
ES	Spain	1	1
FI	Finland	1	1
FR	France	1	1
GR	Greece	1	1
HR	Croatia	7.5384	7.418
HU	Hungary	351.25	325.3
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
MA	Morocco	10.846	10.7786
NL	Netherlands	1	1
NO	Norway	10.7228	9.8511
PL	Poland	4.4429	4.2976
PT	Portugal	1	1
RU	Russian Federation	82.7248	72.4552
SE	Sweden	10.4848	10.5891
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	8.0547	6.3578
UA	Ukraine	30.7878	28.9518
UK	United Kingdom	0.8897	0.8777

### Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2020 exchange rates is 03.02.2021). Where exchange rates were not available from Eurostat, information from the national central banks or the European Central Bank was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0.8897 GBP in 2020

## 6a. Equipment (Leasing & Hire Purchase)

	New Production				Outstandings				Number of New Contracts		
	Mio€		% change		Mio€		% change		2020	2019	%
	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>			
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	7,121.15	8,100.00	-12.08%	-12.08%	18,041.56	19,671.55	-8.29%	-8.29%	226,003	266,222	-15.11%
<b>BE</b> Association Belge des Entreprises de Leasing	5,137.40	5,657.20	-9.19%	-9.19%	12,740.70	12,333.90	3.30%	3.30%	103,842	113,740	-8.70%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA	3,056.00	4,015.00	-23.89%	-23.89%	8,560.00	9,016.00	-5.06%	-5.06%			
<b>BG</b> Bulgarian Association for Leasing - BAL	919.81	1,111.77	-17.27%	-17.27%	2,117.88	2,100.42	0.83%	0.83%			
<b>CH</b> Schweizerischer Leasingverband - SLV	10,073.80	10,348.80	-2.66%	-6.32%	20,929.47	21,613.63	-3.17%	-6.81%	259,672	266,911	-2.71%
<b>CZ</b> Czech Leasing and Finance Association - CLFA	3,143.49	4,057.27	-22.52%	-20.15%	8,302.29	8,508.61	-2.42%	0.56%	101,761	120,781	-15.75%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	57,834.00										
<b>DK</b> Finans og Leasing	8,566.45	8,809.96	-2.76%	-2.92%	18,939.39	18,899.69	0.21%	0.05%	104,002	230,980	-54.97%
<b>EE</b> Estonian Leasing Association	872.00	1,165.00	-25.15%	-25.15%	2,675.00	2,780.00	-3.78%	-3.78%	34,389	45,852	-25.00%
<b>ES</b> Asociación Española de Leasing y Renting - AELR	6,393.61	8,795.96	-27.31%	-27.31%	19,108.53	21,534.53	-11.27%	-11.27%	222,021	261,781	-15.19%
<b>ES</b> Asociación Española de Renting de Vehículos - AER	4,356.10	5,946.27	-26.74%	-26.74%	11,819.13	10,830.00	9.13%	9.13%			
<b>FR</b> Association française des Sociétés Financières - ASF	38,258.00	41,631.00	-8.10%	-8.10%	78,714.00	76,760.00	2.55%	2.55%	1,351,022	1,517,687	-10.98%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV	12,328.00	16,510.00	-25.33%	-25.33%					509,814	707,152	-27.91%
<b>GR</b> Association of Greek Leasing Companies - AGLC	415.47	335.15	23.97%	23.97%	1,326.93	1,197.23	10.83%	10.83%	2,089	2,473	-15.53%
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies	870.04	1,354.33	-35.76%	-34.72%	2,057.00	2,169.99	-5.21%	-3.67%	40,401	65,426	-38.25%
<b>HU</b> Hungarian Leasing Association	1,784.68	2,251.61	-20.74%	-14.41%	4,718.96	4,649.94	1.48%	9.58%			
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	20,149.00	24,089.00	-16.36%	-16.36%	34,369.00	34,874.00	-1.45%	-1.45%	533,893	694,860	-23.17%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	1,340.00	1,816.00	-26.21%	-26.21%	2,705.00	2,867.00	-5.65%	-5.65%	138,397	161,939	-14.54%
<b>LV</b> Latvian Lessors Association	529.00	807.00	-34.45%	-34.45%	1,527.00	1,731.00	-11.79%	-11.79%			
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	864.74	1,203.96	-28.18%	-27.73%	2,722.76	2,941.75	-7.44%	-6.87%			
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL	6,631.00	7,743.00	-14.36%	-14.36%	12,000.00	12,000.00			69,550	77,396	-10.14%
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA	8,852.00	9,816.00	-9.82%	-9.82%	27,887.00	26,968.00	3.41%	3.41%	273,464	314,099	-12.94%
<b>NO</b> Finansieringsselskapenes Forening	5,607.49	6,948.87	-19.30%	-12.16%	14,861.70	16,379.09	-9.26%	-1.24%			
<b>PL</b> Polish Leasing Association	15,578.69	17,916.02	-13.05%	-10.11%	34,905.50	35,994.52	-3.03%	0.25%			
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	2,168.00	3,003.00	-27.81%	-27.81%					65,206	92,307	-29.36%
<b>RU</b> United Leasing Association - ULA	17,044.47	20,702.42	-17.67%	-6.00%	62,496.37	67,627.90	-7.59%	5.51%	335,000	262,000	27.86%
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	13,333.40	13,972.67	-4.58%	-5.52%	30,441.78	29,418.08	3.48%	2.46%	531,327	677,093	-21.53%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	1,015.60	1,257.38	-19.23%	-19.23%	1,891.78	1,938.68	-2.42%	-2.42%	47,106	56,486	-16.61%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	2,042.00	2,494.00	-18.12%	-18.12%	4,186.00	4,268.00	-1.92%	-1.92%	69,639	85,262	-18.32%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder	1,293.28	712.04	81.63%	130.11%	4,026.59	3,821.61	5.36%	33.49%			
<b>TR</b> Turkish Association of Financial Institutions - AFI/FKB	2,914.82	2,306.30	26.39%	60.12%	7,112.74	7,663.19	-7.18%	17.59%			
<b>UA</b> Ukrainian Union of Lessors - UUL	681.92	495.69	37.57%	46.29%	721.68	384.99	87.46%	99.35%	9,760	9,082	7.47%
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA	<i>14,006.97</i>								<i>535,390</i>		
<b>UK</b> Finance and Leasing Association - FLA	64,811.73	81,768.57	-20.74%	-19.65%	156,005.40	162,015.11	-3.71%	-2.39%			
<b>Total</b>	<b>339,994.10</b>	<b>317,141.23</b>	<b>-15.45%</b>	<b>-13.80%</b>	<b>607,911.14</b>	<b>622,958.40</b>	<b>-2.42%</b>	<b>0.16%</b>	<b>5,563,748</b>	<b>6,029,529</b>	<b>-16.60%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2020 Annual Statistical Enquiries



## 6b. Real Estate

	New Production				Outstandings				Number of New Contracts		
	Mio€		% change		Mio€		% change		2020	2019	%
	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>	2020	2019	not adjusted <sup>1</sup>	adjusted <sup>2</sup>			
<b>AT</b> Verband Österreichischer Leasing-Gesellschaften - VÖL	796.08	467.09	70.44%	70.44%	7,652.13	8,004.88	-4.41%	-4.41%	95	69	37.68%
<b>BE</b> Association Belge des Entreprises de Leasing	725.70	725.30	0.06%	0.06%	5,849.20	5,206.80	12.34%	12.34%	297	277	7.22%
<b>BE</b> Fédération Belge des Loueurs de Véhicules - RENTA											
<b>BG</b> Bulgarian Association for Leasing - BAL	12.71	6.97	82.38%	82.33%	85.00	94.36	-9.93%	-9.92%			
<b>CH</b> Schweizerischer Leasingverband - SLV											
<b>CZ</b> Czech Leasing and Finance Association - CLFA	90.49	107.99	-16.20%	-13.64%	381.86	343.59	11.14%	14.53%	19	32	-40.63%
<b>DE</b> Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	885.00										
<b>DK</b> Finans og Leasing	173.46	150.82	15.01%	14.83%	553.78	968.65	-42.83%	-42.92%			
<b>EE</b> Estonian Leasing Association					6.00	7.00	-14.29%	-14.29%			
<b>ES</b> Asociación Española de Leasing y Renting - AELR	849.68	950.73	-10.63%	-10.63%	5,451.37	5,606.00	-2.76%	-2.76%	3,945	1,156	241.26%
<b>ES</b> Asociación Española de Renting de Vehículos - AER											
<b>FR</b> Association française des Sociétés Financières - ASF	3,672.00	4,813.00	-23.71%	-23.71%	34,495.00	35,086.00	-1.68%	-1.68%	1,388	1,482	-6.34%
<b>FR</b> Fédération Nationale des Loueurs de Véhicules - FNLV											
<b>GR</b> Association of Greek Leasing Companies - AGLC	119.14	128.02	-6.94%	-6.94%	2,416.35	2,536.02	-4.72%	-4.72%	23	16	43.75%
<b>HR</b> Croatian Chamber of Economy - Association of Leasing Companies	2.80	18.52	-84.89%	-84.67%	98.06	129.42	-24.23%	-23.00%	14	26	-46.15%
<b>HU</b> Hungarian Leasing Association	35.27	24.74	42.55%	53.90%	161.41	160.69	0.45%	8.46%	401	724	-44.61%
<b>IT</b> Associazione Italiana Leasing - ASSILEA and ANIASA	2,738.00	3,837.00	-28.64%	-28.64%	42,090.00	45,296.00	-7.08%	-7.08%	3,034	4,080	-25.64%
<b>LT</b> Association of Lithuanian Banks - Leasing Committee	6.00	8.00	-25.00%	-25.00%	104.00	134.00	-22.39%	-22.39%	12	36	-66.67%
<b>LV</b> Latvian Lessors Association											
<b>MA</b> Association Professionnelle des Sociétés de Financement - APSF	193.90	343.18	-43.50%	-43.15%	1,566.11	1,626.28	-3.70%	-3.10%		499	
<b>NL</b> Nederlandse Vereniging van Leasemaatschappijen - NVL											
<b>NL</b> Vereniging van Nederlandse Autoleasemaatschappijen - VNA											
<b>NO</b> Finansieringsselskapenes Forening	7.24	2.96	144.16%	165.86%	108.09	122.12	-11.49%	-3.66%			
<b>PL</b> Polish Leasing Association	195.86	194.43	0.73%	4.14%	1,251.72	1,328.07	-5.75%	-2.56%			
<b>PT</b> Associação Portuguesa de Leasing, Factoring e Renting - ALF	741.00	846.00	-12.41%	-12.41%					1,998	2,624	-23.86%
<b>RU</b> United Leasing Association - ULA	136.60	1,221.44	-88.82%	-87.23%	2,687.22	3,313.77	-18.91%	-7.41%			
<b>SE</b> AFINA regrouping Finansbolagens Förening and Svenska Bankföreningen	2.67	7.65	-65.08%	-65.49%	34.62	36.83	-6.00%	-6.92%	75	92	-18.48%
<b>SI</b> Leasing Committee of the Banking Association of Slovenia	9.60	7.50	28.00%	28.00%	116.55	149.82	-22.21%	-22.21%	53	61	-13.11%
<b>SK</b> Association of Leasing Companies of the Slovak Republic	55.00	60.00	-8.33%	-8.33%	207.00	229.00	-9.61%	-9.61%	63	75	-16.00%
<b>TR</b> Auto Leasing and Rental Companies Association - Tokkder											
<b>TR</b> Turkish Association of Financial Institutions - AFIFKB	408.83	550.51	-25.74%	-5.91%	1,630.97	2,017.21	-19.15%	2.43%			
<b>UA</b> Ukrainian Union of Lessors - UUL											
<b>UK</b> British Vehicle Rental and Leasing Association - BVRLA											
<b>UK</b> Finance and Leasing Association - FLA											
<b>Total</b>	<b>11,857.03</b>	<b>14,471.85</b>	<b>-24.18%</b>	<b>-23.20%</b>	<b>106,946.42</b>	<b>112,396.49</b>	<b>-4.85%</b>	<b>-4.05%</b>	<b>11,417</b>	<b>11,249</b>	<b>6.20%</b>

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

### Notes

Figures in *italics* are estimates

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2019 and 2020 Annual Statistical Enquiries