

Leaseurope



The Voice of Leasing and Automotive Rental in Europe



**Annual Survey
2010**

1. Total Leaseurope Leasing Market 2010

	New Production				Outstanding				
	Mio €		% change		Mio €		% change		
	2010	2009	not adjusted ¹	adjusted ²	2010	2009	not adjusted ¹	adjusted ²	
AT	Verband Österreichischer Leasing-Gesellschaften - VOL	6.139,90	5.661,19	8,46%	8,46%	24.485,42	24.595,80	-0,45%	-0,45%
BE	Association Belge des Entreprises de Leasing	4.005,50	3.756,40	6,63%	6,63%	11.958,10	11.637,40	2,76%	2,76%
BG	Bulgarian Association for Leasing - BAL	458,24	598,47	-23,43%	-23,43%	2.058,84	2.546,46	-19,15%	-19,15%
CH	Schweizerischer Leasingverband - SLV	7.126,48	6.073,17	17,34%	7,26%	15.525,31	14.137,64	9,82%	0,38%
CZ	Czech Leasing and Finance Association - CLFA	2.967,53	2.671,84	11,07%	6,23%	8.270,69	8.545,83	-3,22%	-7,43%
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	43.800,00	41.250,00	6,18%	6,18%	133.500,00	142.360,00	-6,22%	-6,22%
DK	Finans og Leasing	4.523,52	4.654,86	-2,82%	-2,81%	12.830,02	12.980,18	-1,16%	-1,14%
EE	Estonian Leasing Association	443,61	378,55	17,19%	17,19%	1.757,57	2.270,65	-22,60%	-22,60%
ES	Asociación Española de Leasing y Renting - AELR	8.835,78	7.054,11	25,26%	25,26%	34.293,22	36.945,35	-7,18%	-7,18%
ES	Asociación Española de Renting de Vehículos - AER	2.160,15	1.739,86	24,16%	24,16%	8.172,65	9.438,00	-13,41%	-13,41%
FI	Federation of Finnish Financial Services - FKL	3.096,00	3.051,00	1,47%	1,47%	8.028,00	8.209,00	-2,20%	-2,20%
FR	Association française des Sociétés Financières - ASF	29.024,00	27.055,00	7,28%	7,28%	82.850,00	82.623,00	0,27%	0,27%
FR	Fédération Nationale des Loueurs de Véhicules - FNLV	7.391,00	6.301,00	17,30%	17,30%				
GR	Association of Greek Leasing Companies	1.188,96	1.726,90	-31,15%	-31,15%	8.112,67	8.348,31	-2,82%	-2,82%
HU	Hungarian Leasing Association	1.061,45	1.679,74	-36,81%	-37,90%	8.926,68	9.528,06	-6,31%	-7,93%
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	29.801,00	28.269,00	5,42%	5,42%	127.778,00	128.259,00	-0,38%	-0,38%
LU	Fédération Luxembourgeoise des Loueurs de Véhicules	233,00	226,80	2,73%	2,73%	504,00	529,00	-4,73%	-4,73%
LV	Latvian Lessors Association	272,33	264,40	3,00%	3,44%	1.337,25	1.816,54	-26,38%	-26,07%
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	3.764,40	4.546,00	-17,19%	-17,19%	9.000,00	10.000,00	-10,00%	-10,00%
NL	Vereniging van Nederlandse Autoleasemaatschappijen	3.366,00	3.478,00	-3,22%	-3,22%				
NO	Finansieringsselskapenes Forening	3.930,14	3.367,97	16,69%	7,02%	8.463,33	9.737,62	-13,09%	-20,29%
PL	Polish Leasing Association	6.832,30	5.223,91	30,79%	20,73%	13.855,86	12.275,40	12,88%	4,19%
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	4.858,00	4.775,00	1,74%	1,74%	17.589,00	18.021,00	-2,40%	-2,40%
RO	Romanian Leasing and Non Banking Financial Services Association	1.012,87	1.273,24	-20,45%	-20,45%	3.074,05	4.618,67	-33,44%	-33,44%
RS	Association of Leasing Companies in Serbia - ALCS	261,14							
SE	Associations of Swedish Finance Houses - AFINA	9.710,71	7.654,79	26,86%	13,93%	24.881,05	21.101,32	17,91%	5,90%
SI	Leasing Committee of the Banking Association of Slovenia	1.034,48	1.108,23	-6,65%	-6,65%	3.605,52	3.703,32	-2,64%	-2,64%
SK	Association of Leasing Companies of the Slovak Republic	1.614,00	1.511,00	6,82%	6,82%	3.381,00	3.478,00	-2,79%	-2,79%
UA	Ukrainian Union of Lessors - UUL	177,18				1.240,11			
UK	Finance and Leasing Association - FLA	34.864,31	34.589,31	0,80%	-2,95%	98.748,02	96.062,59	2,80%	-1,02%
TOTAL		223.953,98	209.939,74			674.226,35	683.768,13		
% (based on homogenous sample)				6,47%	4,61%			-1,58%	-3,01%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

General Notes

Data shown here are those contributed to Leaseurope by its Member Associations in the context of the 2010 Annual Survey. Data can include estimates provided by Member Associations.

Data were provided in local currency. The exchange rates used are yearly average rates taken from Eurostat and can be found in table 5.

The data for 2009 shown here are those provided by Leaseurope's Member Associations in the 2009 Annual Survey except when changes in membership or major data modifications warranted the restating of figures for 2009.

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2009 and 2010 Annual Statistical Enquiries.

Leasing figures include data for long term rental/operating leasing. For definitions please refer to Methodological Notes and Glossary. Leasing and short term rental data are provided separately (see table 20a and 20b for short term rental figures).

Leaseurope members not reporting in this enquiry:

Cyprus: Cyprus Car Rental Association; Belgium: RENTA; Denmark: DANSKE BILUDLEJERE; Germany: Bundesverband der Autovermieter Deutschlands; Greece: Greek Car Rental Companies Association; Ireland: Irish Finance Houses Association; Malta: Rent A Car Association Malta; Norway: Norges Bilutleieforbund; Morocco: Association Professionnelle des Sociétés de Financement; Tunisia: Association Professionnelle Tunisienne des Banques et des Etablissements Financiers

Other Notes

Scope for 2010 figures in Spain (AELR) differs slightly compared to 2009

Outstanding figures for Portugal relate only to finance leasing

Figures reported by the BDL are affected by the fact that some of their members have a financial reporting year that differs from the calendar year

2a. Leasing Market 2010

	New Production						Outstandings				
	Mio €		% change		Number of Contracts			Mio €		% change	
	2010	2009	not adjusted ¹	adjusted ²	2010	2009	%	2010	2009	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	5.628,91	5.283,61	6,54%	6,54%	174.098	170.565	2,07%	22.955,34	23.023,02	-0,29%	-0,29%
BE Association Belge des Entreprises de Leasing	4.005,50	3.756,40	6,63%	6,63%	82.013	73.066	12,25%	11.958,10	11.637,40	2,76%	2,76%
BG Bulgarian Association for Leasing - BAL	458,24	598,47	-23,43%	-23,43%				2.058,84	2.546,46	-19,15%	-19,15%
CH Schweizerischer Leasingverband - SLV	7.126,48	6.073,17	17,34%	7,26%	216.620	200.352	8,12%	15.525,31	14.137,64	9,82%	0,38%
CZ Czech Leasing and Finance Association - CLFA	1.943,13	1.793,72	8,33%	3,61%	49.041	53.332	-8,05%	6.353,19	6.710,80	-5,33%	-9,45%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	39.340,00	37.000,00	6,32%	6,32%	1.285.160	1.282.237	0,23%	125.000,00	134.000,00	-6,72%	-6,72%
DK Finans og Leasing	3.168,13	3.461,63	-8,48%	-8,47%				10.164,76	10.257,72	-0,91%	-0,89%
EE Estonian Leasing Association	443,61	378,55	17,19%	17,19%	20.000	17.009	17,58%	1.738,40	2.247,26	-22,64%	-22,64%
ES Asociación Española de Leasing y Renting - AELR	8.835,78	7.054,11	25,26%	25,26%	171.306	111.830	53,18%	34.293,22	36.945,35	-7,18%	-7,18%
ES Asociación Española de Renting de Vehículos - AER	2.160,15	1.739,86	24,16%	24,16%				8.172,65	9.438,00	-13,41%	-13,41%
FI Federation of Finnish Financial Services - FKL	1.439,00	1.575,00	-8,63%	-8,63%	82.821	55.924	48,10%	4.565,00	4.580,00	-0,33%	-0,33%
FR Association française des Sociétés Financières - ASF	29.024,00	27.055,00	7,28%	7,28%	965.336	893.789	8,00%	82.850,00	82.623,00	0,27%	0,27%
FR Fédération Nationale des Loueurs de Véhicules - FNLV	7.391,00	6.301,00	17,30%	17,30%	394.476	349.592	12,84%				
GR Association of Greek Leasing Companies	1.188,96	1.726,90	-31,15%	-31,15%				8.112,67	8.348,31	-2,82%	-2,82%
HU Hungarian Leasing Association	1.061,45	1.679,74	-36,81%	-37,90%	80.682	117.560	-31,37%	8.926,68	9.528,06	-6,31%	-7,93%
IT Associazione Italiana Leasing - ASSILEA and ANIASA	29.801,00	28.269,00	5,42%	5,42%	420.969	410.421	2,57%	127.778,00	128.259,00	-0,38%	-0,38%
LU Fédération Luxembourgeoise des Loueurs de Véhicules	233,00	226,80	2,73%	2,73%				504,00	529,00	-4,73%	-4,73%
LV Latvian Lessors Association	272,33	264,40	3,00%	3,44%				1.337,25	1.816,54	-26,38%	-26,07%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL	3.764,40	4.546,00	-17,19%	-17,19%				9.000,00	10.000,00	-10,00%	-10,00%
NL Vereniging van Nederlandse Autoleasemaatschappijen	3.366,00	3.478,00	-3,22%	-3,22%	165.600	159.100	4,09%				
NO Finansieringsselskapenes Forening	3.930,14	3.367,97	16,69%	7,02%	31.890	29.503	8,09%	8.463,33	9.737,62	-13,09%	-20,29%
PL Polish Leasing Association	6.832,30	5.223,91	30,79%	20,73%	214.956	183.750	16,98%	13.855,86	12.275,40	12,88%	4,19%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	4.858,00	4.775,00	1,74%	1,74%	106.618	90.498	17,81%	17.589,00	18.021,00	-2,40%	-2,40%
RO Romanian Leasing and Non Banking Financial Services Association	1.012,87	1.273,24	-20,45%	-20,45%	30.592	44.138	-30,69%	3.074,05	4.618,67	-33,44%	-33,44%
RS Association of Leasing Companies in Serbia - ALCS	261,14				14.619						
SE Associations of Swedish Finance Houses - AFINA	5.443,36	4.512,81	20,62%	8,33%	303.680	343.220	-11,52%	16.582,26	14.313,93	15,85%	4,05%
SI Leasing Committee of the Banking Association of Slovenia	1.034,48	1.108,23	-6,65%	-6,65%	40.029	38.230	4,71%	3.605,52	3.703,32	-2,64%	-2,64%
SK Association of Leasing Companies of the Slovak Republic	1.036,00	919,00	12,73%	12,73%	32.271	28.280	14,11%	2.565,00	2.623,00	-2,21%	-2,21%
UA Ukrainian Union of Lessors - UUL	177,18				3.507			1.240,11			
UK Finance and Leasing Association - FLA	9.722,09	11.288,08	-13,87%	-17,07%				37.953,47	37.981,23	-0,07%	-3,79%
TOTAL	184.958,63	174.729,61			4.886.284	4.652.396		586.222,01	599.901,71		
% (based on homogenous sample)			5,60%	4,18%			4,64%			-2,49%	-3,59%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2009 and 2010 Annual Statistical Enquiries

Figures reported by the BDL are affected by the fact that some of their members have a financial reporting year that differs from the calendar year

2b. Hire Purchase 2010

	New Production							Outstandings			
	Mio €		% changes		Number of Contracts			Mio €		% changes	
	2010	2009	not adjusted ¹	adjusted ²	2010	2009	%	2010	2009	not adjusted ¹	adjusted ²
AT Verband Österreichischer Leasing-Gesellschaften - VÖL	510,99	377,58	35,33%	35,33%	8.578	8.662	-0,97%	1.530,08	1.572,79	-2,72%	-2,72%
BE Association Belge des Entreprises de Leasing											
BG Bulgarian Association for Leasing - BAL											
CH Schweizerischer Leasingverband - SLV											
CZ Czech Leasing and Finance Association - CLFA	1.024,40	878,12	16,66%	11,58%	64.216	61.217	4,90%	1.917,50	1.835,03	4,49%	-0,06%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	4.460,00	4.250,00	4,94%	4,94%	57.500	50.000	15,00%	8.500,00	8.360,00	1,67%	1,67%
DK Finans og Leasing	1.355,39	1.193,23	13,59%	13,61%				2.665,26	2.722,46	-2,10%	-2,09%
EE Estonian Leasing Association								19,17	23,39	-18,04%	-18,04%
ES Asociación Española de Leasing y Renting - AELR											
ES Asociación Española de Renting de Vehículos - AER											
FI Federation of Finnish Financial Services - FKL	1.657,00	1.476,00	12,26%	12,26%	78.030	75.320	3,60%	3.463,00	3.629,00	-4,57%	-4,57%
FR Association française des Sociétés Financières - ASF											
FR Fédération Nationale des Loueurs de Véhicules - FNLV											
GR Association of Greek Leasing Companies											
HU Hungarian Leasing Association											
IT Associazione Italiana Leasing - ASSILEA and ANIASA											
LU Fédération Luxembourgeoise des Loueurs de Véhicules											
LV Latvian Lessors Association											
NL Nederlandse Vereniging van Leasemaatschappijen - NVL											
NL Vereniging van Nederlandse Autoleasemaatschappijen											
NO Finansieringsselskapenes Forening											
PL Polish Leasing Association											
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF											
RO Romanian Leasing and Non Banking Financial Services Association											
RS Association of Leasing Companies in Serbia - ALCS											
SE Associations of Swedish Finance Houses - AFINA	4.267,35	3.141,98	35,82%	21,98%	198.766	185.405	7,21%	8.298,79	6.787,39	22,27%	9,81%
SI Leasing Committee of the Banking Association of Slovenia											
SK Association of Leasing Companies of the Slovak Republic	578,00	592,00	-2,36%	-2,36%	33.625	40.013	-15,96%	816,00	855,00	-4,56%	-4,56%
UA Ukrainian Union of Lessors - UUL											
UK Finance and Leasing Association - FLA	25.142,22	23.301,23	7,90%	3,89%				60.794,55	58.081,35	4,67%	0,78%
TOTAL	38.995,35	35.210,14			440.715	420.617		88.004,35	83.866,41		
% (based on homogenous sample)			10,75%	6,74%			4,78%			4,93%	1,13%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2009 and 2010 Annual Statistical Enquiries

Figures reported by the BDL are affected by the fact that some of their members have a financial reporting year that differs from the calendar year

4. 2010 Market Shares

Leasing incl Long Term Rental

2010		New Production (Mio €)	Share of Leaseurope Market	Representivity	Total Market Size (Mio €)
AT	Verband Österreichischer Leasing-Gesellschaften - VÖL	6.139,90	2,74%	94,82%	6.475,32
BE	Association Belge des Entreprises de Leasing	4.005,50	1,79%	90,00%	4.450,56
BG	Bulgarian Association for Leasing - BAL	458,24	0,20%	91,17%	502,62
CH	Schweizerischer Leasingverband - SLV	7.126,48	3,18%	90,00%	7.918,31
CZ	Czech Leasing and Finance Association - CLFA	2.967,53	1,33%	97,00%	3.059,31
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	43.800,00	19,56%	90,00%	48.666,67
DK	Finans og Leasing	4.523,52	2,02%	90,00%	5.026,13
EE	Estonian Leasing Association	443,61	0,20%	96,00%	462,09
ES	Asociación Española de Leasing y Renting - AELR	8.835,78	3,95%	97,60%	9.053,05
ES	Association Espanola de Renting de Vehículos - AER	2.160,15	0,96%	98,00%	2.204,23
FI	Federation of Finnish Financial Services - FKL	3.096,00	1,38%	80,00%	3.870,00
FR	Association française des Sociétés Financières - ASF	29.024,00	12,96%	98,00%	29.616,33
FR	Fédération Nationale des Loueurs de Véhicules - FNLV	7.391,00	3,30%	99,00%	7.465,66
GR	Association of Greek Leasing Companies	1.188,96	0,53%	100,00%	1.188,96
HU	Hungarian Leasing Association	1.061,45	0,47%	97,00%	1.094,28
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	29.801,00	13,31%	95,00%	31.369,47
LU	Fédération Luxembourgoise des Loueurs de Véhicules	233,00	0,10%	25,00%	932,00
LV	Latvian Lessors Association	272,33	0,12%	97,00%	280,75
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	3.764,40	1,68%	85,00%	4.428,71
NL	Vereniging van Nederlandse Autoleasemaatschappijen	3.366,00	1,50%	91,00%	3.698,90
NO	Finansieringsselskapenes Forening	3.930,14	1,75%	90,00%	4.366,82
PL	Polish Leasing Association	6.832,30	3,05%	92,20%	7.410,31
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	4.858,00	2,17%	99,00%	4.907,07
RO	Romanian Leasing and Non Banking Financial Services Association	1.012,87	0,45%	92,00%	1.100,95
RS	Association of Leasing Companies in Serbia - ALCS	261,14	0,12%	100,00%	261,14
SE	Associations of Swedish Finance Houses - AFINA	9.710,71	4,34%	80,00%	12.138,39
SI	Leasing Committee of the Banking Association of Slovenia	1.034,48	0,46%	90,63%	1.141,43
SK	Association of Leasing Companies of the Slovak Republic	1.614,00	0,72%	97,00%	1.663,92
UA	Ukrainian Union of Lessors - UUL	177,18	0,08%	37,00%	478,86
UK	Finance and Leasing Association - FLA	34.864,31	15,57%	95,00%	36.699,27
TOTAL		223.953,98		92,57%	241.931,51

Notes

Share of total new national business represented by the Association of Greek Leasing Companies is taken from the 2009 Annual Survey

5. Exchange Rates

ISO2	Country	2010	2009
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1,9558	1,9558
CH	Switzerland	1,3803	1,51
CY	Cyprus	0	0
CZ	Czech Republic	25,284	26,435
DE	Germany	1	1
DK	Denmark	7,4473	7,4462
EE	Estonia	15,6466	15,6466
ES	Spain	1	1
FI	Finland	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	275,48	280,33
IE	Ireland	1	1
IT	Italy	1	1
LU	Luxembourg	1	1
LV	Latvia	0,7087	0,7057
MT	Malta	0	0
NL	Netherlands	1	1
NO	Norway	8,0043	8,7278
PL	Poland	3,9947	4,3276
PT	Portugal	1	1
RO	Romania	1	1
RS	Serbia	105,4982	
SE	Sweden	9,5373	10,6191
SI	Slovenia	1	1
SK	Slovakia	1	1
UA	Ukraine	10,5329	10,8678
UK	United Kingdom	0,8578	0,8909

Notes:

These rates are a yearly average and are taken from Eurostat (extraction date for 2010 exchange rates is 01.03.2011)

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur = 0,8578 GDP in 2010

Romanian Leasing and Non-Banking Financial Services Association reports in Euros

6a. Equipment (Leasing & Hire Purchase)

Mio €	New Production							Outstandings				
	Mio €		% change		Number of Contracts			Mio €		% change		
	2010	2009	not adj. ¹	adjusted ²	2010	2009	%	2010	2009	not adj. ¹	adjusted ²	
AT	Verband Österreichischer Leasing-Gesellschaften - VÖL	4.885,36	4.599,72	6,21%	6,21%	182.446	179.005	1,92%	12.246,60	12.450,56	-1,64%	-1,64%
BE	Association Belge des Entreprises de Leasing	3.590,80	3.365,80	6,68%	6,68%	81.823	72.869	12,29%	7.988,70	7.779,80	2,69%	2,69%
BG	Bulgarian Association for Leasing - BAL	370,76	567,63	-34,68%	-34,68%				1.785,12	2.317,54	-22,97%	-22,97%
CH	Schweizerischer Leasingverband - SLV	6.974,74	6.007,44	16,10%	6,13%	216.607	200.345	8,12%	14.671,22	13.470,87	8,91%	-0,44%
CZ	Czech Leasing and Finance Association - CLFA	2.882,81	2.550,41	13,03%	8,11%	113.225	114.519	-1,13%	6.354,65	6.741,40	-5,74%	-9,84%
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	39.700,00	39.420,00	0,71%	0,71%	1.342.500	1.332.000	0,79%	88.500,00	93.360,00	-5,21%	-5,21%
DK	Finans og Leasing	4.475,85	4.627,06	-3,27%	-3,25%				11.882,70	11.966,24	-0,70%	-0,68%
EE	Estonian Leasing Association	443,61	378,23	17,29%	17,29%	20.000	17.000	17,65%	1.684,07	2.173,64	-22,52%	-22,52%
ES	Asociación Española de Leasing y Renting - AELR	7.047,92	5.337,56	32,04%	32,04%	169.775	110.406	53,77%	22.129,29	23.719,80	-6,71%	-6,71%
ES	Asociación Española de Renting de Vehículos - AER	2.160,15	1.739,86	24,16%	24,16%				8.172,65	9.438,00	-13,41%	-13,41%
FI	Federation of Finnish Financial Services - FKL	3.096,00	3.024,00	2,38%	2,38%	160.849	131.228	22,57%	7.679,00	7.887,00	-2,64%	-2,64%
FR	Association française des Sociétés Financières - ASF	22.583,00	21.661,00	4,26%	4,26%	962.723	891.347	8,01%	45.781,00	47.200,00	-3,01%	-3,01%
FR	Fédération Nationale des Loueurs de Véhicules - FNLV	7.391,00	6.301,00	17,30%	17,30%	394.476	349.592	12,84%				
GR	Association of Greek Leasing Companies	446,50	688,80	-35,18%	-35,18%							
HU	Hungarian Leasing Association	1.007,03	1.481,10	-32,01%	-33,18%	80.531	116.712	-31,00%	7.761,00	8.472,16	-8,39%	-9,98%
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	18.044,00	17.657,00	2,19%	2,19%	411.432	400.723	2,67%	46.278,00	48.259,00	-4,10%	-4,10%
LU	Fédération Luxembourgeoise des Loueurs de Véhicules	233,00	226,80	2,73%	2,73%				504,00	529,00	-4,73%	-4,73%
LV	Latvian Lessors Association	272,33	262,15	3,88%	4,32%				1.334,42	1.813,80	-26,43%	-26,12%
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	3.734,00	4.442,00	-15,94%	-15,94%				9.000,00	10.000,00	-10,00%	-10,00%
NL	Vereniging van Nederlandse Autoleasemaatschappijen	3.366,00	3.478,00	-3,22%	-3,22%	165.600	159.100	4,09%				
NO	Finansieringsselskapenes Forening	3.928,39	3.363,85	16,78%	7,10%	31.736	29.466	7,70%	8.135,13	6.363,92	27,83%	17,24%
PL	Polish Leasing Association	6.432,77	4.835,01	33,05%	22,81%	214.708	183.525	16,99%	11.963,35	10.500,05	13,94%	5,17%
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	3.587,00	3.234,00	10,92%	10,92%	103.362	86.858	19,00%				
RO	Romanian Leasing and Non Banking Financial Services Association	852,18	1.042,37	-18,25%	-18,25%	30.488	43.921	-30,58%	2.521,27	3.967,13	-36,45%	-36,45%
RS	Association of Leasing Companies in Serbia - ALCS	238,85				10.964						
SE	Associations of Swedish Finance Houses - AFINA	9.707,36	7.608,27	27,59%	14,59%	502.374	528.567	-4,96%	24.771,37	20.998,96	17,96%	5,95%
SI	Leasing Committee of the Banking Association of Slovenia	716,36	736,71	-2,76%	-2,76%	39.676	37.587	5,56%	1.479,61	1.642,93	-9,94%	-9,94%
SK	Association of Leasing Companies of the Slovak Republic	1.493,00	1.422,00	4,99%	4,99%	65.896	68.198	-3,38%	2.943,00	3.070,00	-4,14%	-4,14%
UA	Ukrainian Union of Lessors - UUL	176,50				3.505			1.130,02			
UK	Finance and Leasing Association - FLA	34.586,87	34.345,75	0,70%	-3,04%				98.748,02	96.062,59	2,80%	-1,02%
TOTAL		194.424,15	184.403,52			5.304.696	5.052.968		445.444,17	450.184,37		
% (based on homogenous sample)				5,21%	3,13%			4,70%			-1,30%	-3,40%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2009 and 2010 Annual Statistical Enquiries

Total outstandings for Greece and Portugal are provided in table 1

Figures reported by the BDL are affected by the fact that some of their members have a financial reporting year that differs from the calendar year. The BDL estimates that new business volumes for equipment increased by 2,5% in Germany (instead of 0,71%) when adjusted to a calendar year basis.

6b. Real Estate

Mio €	New Production							Outstandings				
	Mio €		% change		Number of Contracts			Mio €		% change		
	2010	2009	not adj. ¹	adjusted ²	2010	2009	%	2010	2009	not adj. ¹	adjusted ²	
AT	Verband Österreichischer Leasing-Gesellschaften - VÖL	1.254,54	1.061,48	18,19%	18,19%	230	222	3,60%	12.238,82	12.145,24	0,77%	0,77%
BE	Association Belge des Entreprises de Leasing	414,70	390,60	6,17%	6,17%	190	197	-3,55%	3.969,40	3.857,60	2,90%	2,90%
BG	Bulgarian Association for Leasing - BAL	87,48	30,84	183,62%	183,62%				273,73	228,92	19,57%	19,57%
CH	Schweizerischer Leasingverband - SLV	151,74	65,73	130,85%	111,02%	13	7	85,71%	854,10	666,77	28,10%	17,09%
CZ	Czech Leasing and Finance Association - CLFA	84,72	121,43	-30,23%	-33,27%	32	30	6,67%	1.916,03	1.804,43	6,19%	1,56%
DE	Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	4.100,00	1.830,00	124,04%	124,04%	160	237	-32,49%	45.000,00	49.000,00	-8,16%	-8,16%
DK	Finans og Leasing	47,67	27,80	71,47%	71,50%				947,32	1.013,94	-6,57%	-6,56%
EE	Estonian Leasing Association		0,32	-100,00%	-100,00%		9	-100,00%	73,50	97,02	-24,24%	-24,24%
ES	Asociación Española de Leasing y Renting - AELR	1.787,86	1.716,55	4,15%	4,15%	1.531	1.424	7,51%	12.163,93	13.225,55	-8,03%	-8,03%
ES	Asociación Española de Renting de Vehículos - AER											
FI	Federation of Finnish Financial Services - FKL		27,00	-100,00%	-100,00%	2	16	-87,50%	349,00	322,00	8,39%	8,39%
FR	Association française des Sociétés Financières - ASF	6.441,00	5.394,00	19,41%	19,41%	2.613	2.442	7,00%	37.069,00	35.423,00	4,65%	4,65%
FR	Fédération Nationale des Loueurs de Véhicules - FNLV											
GR	Association of Greek Leasing Companies	742,46	1.038,10	-28,48%	-28,48%							
HU	Hungarian Leasing Association	54,43	198,64	-72,60%	-73,07%	151	848	-82,19%	1.165,68	1.055,90	10,40%	8,49%
IT	Associazione Italiana Leasing - ASSILEA and ANIASA	11.757,00	10.612,00	10,79%	10,79%	9.537	9.698	-1,66%	81.500,00	80.000,00	1,88%	1,88%
LU	Fédération Luxembourgeoise des Loueurs de Véhicules											
LV	Latvian Lessors Association		2,25	-100,00%	-100,00%				2,84	2,74	3,76%	4,21%
NL	Nederlandse Vereniging van Leasemaatschappijen - NVL	30,40	104,00	-70,77%	-70,77%							
NL	Vereniging van Nederlandse Autoleasemaatschappijen											
NO	Finansieringsselskaperens Forening	1,75	4,13	-57,60%	-61,11%	154	37	316,22%	328,20	290,22	13,09%	3,71%
PL	Polish Leasing Association	399,53	388,90	2,73%	-5,17%	248	225	10,22%	1.892,51	1.775,35	6,60%	-1,60%
PT	Associação Portuguesa de Leasing, Factoring e Renting - ALF	1.271,00	1.541,00	-17,52%	-17,52%	3.256	3.640	-10,55%				
RO	Romanian Leasing and Non Banking Financial Services Association	160,70	230,86	-30,39%	-30,39%	104	217	-52,07%	552,78	651,54	-15,16%	-15,16%
RS	Association of Leasing Companies in Serbia - ALCS	22,29				3.655						
SE	Associations of Swedish Finance Houses - AFINA	3,36	46,52	-92,79%	-93,52%	72	58	24,14%	109,68	102,36	7,14%	-3,77%
SI	Leasing Committee of the Banking Association of Slovenia	318,12	371,52	-14,37%	-14,37%	353	643	-45,10%	2.125,91	2.060,39	3,18%	3,18%
SK	Association of Leasing Companies of the Slovak Republic	121,00	89,00	35,96%	35,96%				438,00	408,00	7,35%	7,35%
UA	Ukrainian Union of Lessors - UUL	0,67				2			110,09			
UK	Finance and Leasing Association - FLA	277,44	243,56	13,91%	9,68%							
TOTAL		29.529,83	25.536,22			22.303	19.950		203.080,51	204.130,96		
% (based on homogenous sample)				15,55%	15,32%			-6,54%			-0,57%	-0,75%

1) not adjusted for exchange rate fluctuations 2) adjusted for exchange rate fluctuations

Notes

Growth rates shown are calculated based on a homogenous sample of members reporting in both the 2009 and 2010 Annual Statistical Enquiries

Total outstandings for Greece and Portugal are provided in table 1

20a. Short Term Car Rental

	Number of Cars Bought in the Year		Fleet Size		Number of Rentals Made During the Year		Aggregated Annual Sales (Mio €)	
	2010	2009	2010	2009	2010	2009	2010	2009
FR Fédération Nationale des Loueurs de Véhicules	180.000	190.000	170.000	185.000	4.100.000	3.970.000		
IT ANIASA	121.102	91.840	115.000	107.709	4.500.000	4.198.878	1.021	983
LU Fédération Luxembourgeoise des Loueurs de Véhicules	2.532		2.349		79.970			
NL BOVAG	20.341		29.790		4.139			
UA Ukrainian Union of Lessors - UUL	44		248					
UK British Vehicle Rental and Leasing Association - BVRLA	400.000	390.000	200.146	196.083	<i>10.000.000</i>	na		
TOTAL	724.019	671.840	517.533	488.792	18.684.109	8.168.878	1.021	983

20b. Short Term Rental - Total Fleet Per Vehicle Category

	Passenger Cars	2010 Fleet Size		Total
		LCVs < 3.5 t	HCVs > 3.5 t	
FR Fédération Nationale des Loueurs de Véhicules	170.000	45.000		215.000
IT ANIASA	115.000	6.100		121.100
LU Fédération Luxembourgeoise des Loueurs de Véhicules	2.349			2.349
NL BOVAG	29.790	11.572	6.003	47.365
UA Ukrainian Union of Lessors - UUL	248			248
UK British Vehicle Rental and Leasing Association - BVRLA	200.146	124.270		324.416
TOTAL	517.533			710.478

Notes

Figures in *italics* are estimates