



LEASEUROPE

Avenue de Tervuren, 267  
B-1150 Brussels  
Tel: +32-2-778.05.60  
Fax: +32-2-778.05.79  
[www.leaseurope.org](http://www.leaseurope.org)

European Federation of Leasing Company Associations

For Immediate Release

### **Official Launch of Leaseurope's Ranking of European Leasing Companies – The Top 100 Companies in 2003**

Brussels, 5 July 2004 - For the third consecutive year, the annual ranking of European leasing companies has been conducted by Leaseurope, the European Federation of Leasing Company Associations. Yet, it is released for the first time to the public at large in a move to give leasing companies more visibility and to promote a better understanding of leasing as an accessible and favourable source of financing.

In Leaseurope's Top 100 Ranking, European leasing companies are ranked once a year according to the total value of new contracts. Figures shown below represent the 2003 production of parent companies and are on a consolidated basis. This year, 103 parent companies, located in 24 different European countries (both EU and non-EU members) are included in the final ranking. It is important to note that figures are based on data provided by the participating companies themselves. These companies are members of the 28 national leasing federations covered by Leaseurope, which in turn represent more than 1,300 European leasing companies. Together, they cover over 90% of the European market.

The 103 companies participating in this survey are quite representative of the leasing activities in Europe. Indeed, major players in Europe are asked to complete a questionnaire and provide general information about their company as well as specific information about their leasing activities. Figures are checked and then validated to improve the consistency and the representation of the ranking.

This edition of Leaseurope's Top 100 Ranking demonstrates that the overall production amounts to approximately 122,34 billion € with the top 20 companies accounting for 65% of the total value of new contracts for 2003.

These results combined with the yearly statistics published by Leaseurope stress the favorable situation of leasing in Europe and its growing importance for a wide range of users. LEASEUROPE's members now finance around 15% of the gross fixed capital formation in Europe and have a share of 40% of external financing of capital goods.

According to Alain Vervaeet, Chairman of LEASEUROPE, "the official launch of the Leaseurope's Top 100 Ranking provides an unique opportunity to show that leasing is a major tool for businesses,"

-End-

**Note to the editors:**

Alain Vervaeet, of Belgian nationality, is currently Managing Director of ING Lease Holding in Amsterdam, and has some thirty years of experience in leasing. He has been an active member of LEASEUROPE for a long time. In 1997 he became a member of the Executive Board and was appointed Chairman of LEASEUROPE in September 2003.

Founded in 1972, LEASEUROPE, the European Federation of Leasing Company Associations is the umbrella body that represents the leasing industry in Europe.

LEASEUROPE's membership consists of 28 National Associations, which in turn represent approximately 1300 leasing companies. The countries represented are: Austria, Belgium, Cyprus, Czech Rep., Denmark, Estonia, France, Finland, Germany, Greece, Hungary, Italy, Ireland, Luxembourg, Morocco, the Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, Switzerland, Tunisia, Turkey and the UK. In 2003, the leasing companies represented in LEASEUROPE invested over 193 billion euro in equipment and real estate and employed some 48 000 people. Outstandings were over 470 billion euros. LEASEUROPE represents 90% of the European leasing market.

How can we be of further help? LEASEUROPE has experts in accounting, tax, legal and regulatory issues. It provides details on a wide variety of statistics, studies and analysis on current EU and international issues with an impact on leasing, such as Basel II, IAS, environmental liability, etc.

Media contacts:

Alain Vervaeet  
Leaseurope Chairman  
[alain.vervaeet@mail.ing.nl](mailto:alain.vervaeet@mail.ing.nl)

Marc Baert  
Leaseurope Secretary General  
[m.baert@leaseurope.org](mailto:m.baert@leaseurope.org)

Anne Valette  
+32-2-778 05 65  
[a.valette@leaseurope.org](mailto:a.valette@leaseurope.org)

Value of New Contracts Within Europe in 2003, Parent companies  
Consolidated figures

N°	Name	Country	Value of new contracts in '000 EUR
1	Lombard	UK	9.162.503
2	KG Allgemeine Leasing	Germany	7.687.000
3	Lloyds TSB Asset Finance Division	UK	7.018.500
4	Société Générale Vendor Services Group	France	6.367.500
5	BNP Paribas Lease Group	France	5.479.808
6	ING Lease Holding	Netherlands	4.815.000
7	Locat SPA	Italy	4.277.431
8	Volkswagen Leasing GmbH	Germany	4.268.883
9	LeasePlan Corporation NV	Netherlands	3.840.000
10	RCI Banque	France	3.638.826
11	De Lage Landen Group	Netherlands	3.611.805
12	VR-Leasing AG	Germany	2.557.295
13	Intesa Leasing S.p.a	Italy	2.504.725
14	CommerzLeasing und immobilien AG	Germany	2.497.564
15	Banco Bilbao Vizcaya Argentaria, S.A.	Spain	2.142.663
16	Ford Financial Europe	UK	1.990.971
17	Bank Austria Creditanstalt Leasing	Austria	1.870.000
18	UCABAIL	France	1.869.950
19	Raiffeisen-Leasing GmbH	Austria	1.854.000
20	Gruppo Bancario Banca per il Leasing - Italease S.p.a	Italy	1.809.118
21	Leasint	Italy	1.806.500
22	Fortis Lease	Belgium	1.631.895
23	FIN-ECO Leasing SpA	Italy	1.612.120
24	Banca Agrileasing SpA	Italy	1.587.916
25	LixxBail	France	1.558.000
26	Locafit S.p.a.	Italy	1.435.735
27	Natexis Lease	France	1.414.000
28	Monte Paschi di Siena Leasing & Factoring SpA	Italy	1.291.654
29	Crédit Suisse - Leasing Division	Switzerland	1.264.980
30	Selmabipiemme Leasing	Italy	1.258.734
31	Siemens Financial Services Ltd	UK	1.236.472
32	Nordea Finance Companies	Sweden	1.231.618
33	Grupo Banco Popular	Spain	1.175.888
34	Immorent AG	Austria	1.173.252
35	KBC Lease Group	Belgium	1.170.088
36	Centro Leasing SPA	Italy	1.159.050
37	SBS Leasing S.p.A.	Italy	969.355
38	Deutsche Anlagen-Leasing GmbH (DAL)	Germany	919.100
39	Banco Comercial Português, SA, Sociedade Aberta	Portugal	873.725
40	Gruppo BPU Leasing SpA	Italy	864.963

41	Hansa Capital	Estonia	860.525
42	Nordania Leasing, Division of Danske Bank A/S	Denmark	781.737
43	Leasimpresa SpA	Italy	775.357
44	Leasingroma s.p.a.	Italy	758.258
45	Abbey National plc	UK	757.851
46	Leasing Société Générale SGVS	Italy	723.571
47	Handelsbanken Finans	Sweden	693.340
48	Lico Leasing SA; EFC	Spain	644.474
49	Hypo-Alpe-Adria Bank SpA	Italy	624.988
50	Credemleasing SpA	Italy	601.694
51	GE Capital Servizi Finanziari SpA	Italy	542.470
52	BESLeasing SA	Portugal	511.430
53	Porsche Bank AG	Austria	457.606
54	DnB NOR Finans AS	Norway	453.864
55	CAC Leasing a.s.	Czech Rep.	444.808
56	BAWAG P.S.K. Leasing Group	Austria	442.082
57	HVB LEASING GmbH	Germany	436.606
58	CSOB Leasing a.s.	Czech Rep.	418.922
59	Europejski Fundusz Leasingowy	Poland	404.194
60	Skofin S.R.O.	Czech Rep.	399.970
61	Nordisk Renting AB	Sweden	391.803
62	Föreningssparbanken Finans AB	Sweden	390.147
63	Jyske Finans	Denmark	346.196
64	Telia Finans AB	Sweden	314.148
65	Caterpillar Finance France	France	295.789
66	Sampo Finance Ltd	Finland	266.100
67	Scania Finans AB	Sweden	255.616
68	Piraeus Leasing SA	Greece	255.000
69	SA Sodelem	France	241.494
70	Locapor SA	Portugal	216.578
71	Yapi Kredi Leasing	Turkey	204.275
72	Imoleasing SA	Portugal	188.485
73	EMPORIKI LEASING SA	Greece	183.914
74	CAC Leasing Slovakia a.s.	Slovakia	179.401
75	Wasa Kredit AB	Sweden	176.900
76	BEL Leasing SP z.o.o.	Poland	148.208
77	OKO Bank	Finland	136.700
78	Daimler Chrysler Services Austria GmbH	Austria	134.116
79	Leasing České Sportelny, a.s.	Czech Rep.	128.152
80	InterBanco SA	Portugal	125.849
81	Tatra-Leasing	Slovakia	105.400
82	Integrale	Belgium	95.825
83	hewlett-packard servizi finanziari	Italy	93.461
84	Maghrebail	Morocco	88.212
85	SYDLEASING	Denmark	83.994
86	B.O.F. a.s.	Slovakia	82.731
87	FCE Bank NUF	Norway	81.330

88	DaimlerChrysler Services Leasing S.P. z.o.o.	Poland	80.303
89	SkandiaBanken Bilfinans	Norway	67.000
90	Leasing Fyn & factiring Bankaktieselskab	Denmark	63.096
91	Globus Leasing	Russia	57.220
92	SpareBank 1 Finans Midt-Norge AS	Norway	52.367
93	Deniz Finansal Kiralama AS	Turkey	44.000
94	Scania Finance Belgium NV	Belgium	40.868
95	Hedmark Finans AS	Norway	30.344
96	Attikis Leasing SA	Greece	26.025
97	A-Leasing SpA	Italy	25.955
98	MICRA Leasing GROUP d.o.o.	Slovenia	5.527
99	Gambro Structured Finance AB	Sweden	2.832
100	Total Leasing SRL	Romania	1.463
101	MultiLease AG	Switzerland	367
102	Affine	France	16
103	CLiF S.A.	Poland	13

Value of New contracts Outside Europe in  
2003

Not integrated in the above			in '000 EUR
1	Lombard	UK	1.084.373
2	KG Allgemeine Leasing	Germany	63.262
3	Société Générale Vendor Serv. Group	France	376.800
4	LeasePlan Corporation NV	Netherlands	960.000
5	De Lage Landen Group	Netherlands	3.843.278
6	Siemens Financial Services Ltd.	UK	669.166