

**PRESS RELEASE**

**FOR IMMEDIATE RELEASE**

**Leaseurope/Invigors European Business Confidence Survey June 2013**  
**European Leasing Professionals See a Stable Outlook for the Rest of 2013**

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**Brussels, 8 August 2013** – Leaseurope, the representative body of the European leasing and automotive rental industry, together with Invigors EMEA, the specialist international equipment leasing and asset finance consultancy, have just published the results of the Leaseurope/Invigors European Business Confidence Survey, which was conducted in June 2013.

The findings suggest that respondents are expecting a stable outlook over the next six months, with many of the survey's measures showing little change from the previous survey conducted in December 2012.

The outlook for new business volumes over the coming six months remains positive, with 54% of those surveyed expecting new business volumes to increase, while just 20% anticipate a decline. Expectations on the level of bad debt show little change on the previous survey with the majority of participants (57%) forecasting that bad debt will remain unchanged over the coming 6 months. Similarly, 59% expect no change in margins, though only 19% now predict that margins will increase in their organisations, down from 39% in the previous survey. The results also show that nearly 55% of survey respondents forecast that net profits for their business will increase over the same period, a decrease from the 63% recorded last December.

Industry expectations on a number of key indicators covering service levels, expenditure and staffing indicate few major changes for the remainder of 2013, though just under half of respondents (48%) said that their organisations are targeting expansion. Growth was focused on asset classes such as agricultural equipment and green assets as well as geographic expansion within and outside of Europe.

Commenting on these results, Invigors EMEA Partner Richard Ryan adds, "Business sentiment in the European asset finance industry remains generally positive as most European economies maintain modest levels of growth and the Eurozone banking system continues on its path to recovery. More than a third of respondents in the June research are more optimistic about the prospects for their business while over 40% felt that these were unchanged."

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## Notes for Editors

Summary findings of the June 2013 Leaseurope/Invigors European Business Confidence Survey can be found [here](#).

For more information on the Leaseurope/Invigors European Business Confidence Survey, please consult Leaseurope's [website](#).

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## About Leaseurope

As a Federation, Leaseurope brings together 44 associations throughout Europe representing either the leasing, long term and/or short term automotive rental industries. The scope of products covered by Leaseurope's members ranges from hire purchase and finance leases to operating leases of all asset types (automotive, equipment and real estate) and also includes the rental of cars, vans and trucks. It is estimated that Leaseurope represents approximately 92% of the European leasing market.

More information on Leaseurope and its members can be found at [www.leaseurope.org](http://www.leaseurope.org)

## About Invigors EMEA

Invigors EMEA is a specialist international provider of equipment leasing and asset finance advisory services and part of The Alta Group, the industry's pre-eminent global consultancy. Together, they offer clients the unique combination of broad experience, expertise and practical counsel. Invigors EMEA's clients number many international leading lessors and asset finance companies as well as equipment manufacturers and vendors. The major practice areas include consulting; corporate restructuring; strategic marketing; research; legal support services; M&A; tax, regulatory and accounting services; business process re-engineering; sales performance management; learning and development; and vendor and captive programmes. Visit [www.invigors.com](http://www.invigors.com) for more information.