

PRESS RELEASE

FOR IMMEDIATE RELEASE

Leaseurope/Invigors European Business Confidence Survey June 2011

Optimism confirmed amongst European leasing professionals

Brussels, 12 July 2011 – Leaseurope, the representative body of the European leasing and automotive rental industry, together with Invigors EMEA, the specialist international equipment leasing and asset finance consultancy, have just published results of the June 2011 Leaseurope/Invigors European Business Confidence Survey.

This joint Leaseurope/Invigors survey measures the expectations of European leasing professionals over the coming six months and is a continuation of the confidence survey run by Invigors since 2008.

Participants are surveyed on their outlook for the future performance of their business (volumes, margins, bad debt and net profit), the level of competition and M&A activity expected on their home market and various other aspects of their organisation, including the underwriting process, future expense and staff levels, distribution channels and the expected availability of capital.

According to the June 2011 results, the overall expectation of asset finance professionals from across Europe is one of ongoing growth and a favourable business environment for the second half of 2011.

Commenting on these results, Invigors EMEA Partner Richard Ryan says “it is clear that most of the asset finance professionals who took part in the survey expect the asset finance industry to continue to benefit from the gradual economic recovery in Europe, and that this will be reflected in their new business volumes, margins and bottom line. It remains to be seen whether heightened concerns surrounding sovereign debt may affect the recovery and in turn the leasing industry. The next business confidence survey, to be carried out in December, should give us a clearer picture.”

According to Jurgita Bucyte, Adviser in Statistics and Economic Affairs at Leaseurope, “it is positive that we continue to observe optimism and increasing confidence in the European leasing market. The ongoing recovery is also confirmed by hard data readings, with industry KPIs at European level improving in the first quarter of 2011¹.”

Leaseurope’s Director General Tanguy van de Werve adds, “we are pleased to add the Leaseurope/Invigors EMEA Business Confidence Survey to the range of European market information services we provide to the industry. With regular, forward looking information covering a broad set of business parameters, this survey is a valuable tool to track the evolution of market sentiment in an ever changing economic environment.”

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¹ See the [Leaseurope Index for Q1 2011](#)

Notes for Editors

Summary findings of the June 2011 Leaseurope/Invigors European Business Confidence Survey can be found [here](#).

For more information on the Leaseurope/Invigors European Business Confidence Survey, please consult Leaseurope's [website](#).

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About Leaseurope

As a Federation, Leaseurope brings together 45 associations throughout Europe representing either the leasing, long term and/or short term automotive rental industries. The scope of products covered by Leaseurope's members ranges from hire purchase and finance leases to operating leases of all asset types (automotive, equipment and real estate) and also includes the rental of cars, vans and trucks. It is estimated that Leaseurope represents approximately 93% of the European leasing market. More information on Leaseurope and its members can be found at www.leaseurope.org

About Invigors EMEA

Invigors EMEA is a specialist international provider of equipment leasing and asset finance advisory services and part of The Alta Group, the industry's pre-eminent global consultancy. Together, they offer clients the unique combination of broad experience, expertise and practical counsel. Invigors EMEA's clients number many international leading lessors and asset finance companies as well as equipment manufacturers and vendors. The major practice areas include consulting; corporate restructuring; strategic marketing; research; legal support services; M&A; tax, regulatory and accounting services; business process re-engineering; sales performance management; learning and development; and vendor and captive programmes. Visit www.invigors.com for more information.