

# Leaseurope

The Voice of Leasing and Automotive Rental in Europe



## Leaseurope Conference on Fighting Fraud in the Leasing Industry

[2016]  
CONFERENCE

**15 November 2016**

KBC Auditorium | Brussels, Belgium

[www.leaseurope.org](http://www.leaseurope.org)



Supported by PS-Team DataCollect



Hosted by **Lease**

# Leaseurope's 2<sup>nd</sup> Conference on Fighting Fraud in the Leasing Industry

14 & 15 November 2016 Brussels



Supported by PS-Team

The financial services sector remains a key target for fraudsters across the globe. The Leasing industry is no exception to this. In a rapidly changing business environment, where businesses are exploring new ways to deliver their services and assets to their customer base, efforts to step up fraud prevention strategies in order to react to sophisticated fraud are crucial. With this in mind, and building on the success of last year's event, Leaseurope is pleased to host its second Conference on Fighting Fraud in the Leasing Industry, which will feature a wide range of case studies, strategies and tools in order to detect and prevent fraud effectively.

The conference will also for the first time, showcase EU level data on the real impact of fraud for the leasing industry, following an extensive survey launched in collaboration with the Institute of Fraud Auditors Belgium (IFA).

With industry figures on fraud, the Conference will allow participants to reflect on their business operations and help them to prepare for tomorrow's challenges. The event, draws together expertise from the industry across Member States with supporting businesses and those engaged in the deployment of new fraud detection technologies.

## Speakers will focus on themes such as

- How shared repository and data sharing can benefit the Leasing industry
- Fraudulent business schemes and trends in middle Europe
- How the current political landscape impacts automotive fraud
- and more...

The event will again serve as an unparalleled opportunity to network and collaborate with new and existing contacts in the field of fraud prevention.

The conference will be held at the KBC Auditorium in Brussels on Tuesday 15 November, with a Networking Drink Reception taking place on Monday 14 November at the Radisson Blu Royal Hotel Brussels.

## [ WHO SHOULD ATTEND ]

- Audit and anti-fraud managers
- Corporate investigations officers
- Finance directors
- Regulatory specialists
- Compliance officers
- Data Protection officers
- Legal advisers
- Assets and risk management specialists

## [ REGISTRATION ]

To attend, simply fill in your registration form (included in this brochure) and send it to the Conference Secretariat by email to: [j.debruyne@leaseurope.org](mailto:j.debruyne@leaseurope.org)

*More details on the programme, sessions and locations can be found on page 3 and 4 of this brochure.*

## NETWORKING DRINK RECEPTION

[ Monday 14 November 2016 ]

**19.30 - 21.30 CET**

**All participants invited to the Pebblewood Corner of the Radisson Blu Royal Hotel, Brussels.**

## CONFERENCE

[ Tuesday 15 November 2016 ]

**08.30 - 15.30 CET**

**The Conference will be held at the KBC Auditorium in Brussels (Ensor meeting room).**

### PROGRAMME

08.30 - 09.00

*Conference Registration & Welcome Coffee*

#### 09.00 - 10.30 // SESSION 1

Welcome Remarks

Leon Dhaene, Director General, Leaseurope

Introduction from the Session Chair

Unmasking Fraud in the Leasing Industry:

**A First Look at the Numbers**

Evert-Jan Lammers, President of the Institute of Fraud Auditors (IFA) Belgium

Shared Repository and Data Sharing:

**Making A Case for the Industry**

Simi Bains, High Risk and Fraud Insight Leader- Globalisation, Dun & Bradstreet, United Kingdom

Fraud is Borderless but is Fraud Prevention?

Stephan R. Peters, Head of Business Area Development Fraud Prevention, SCHUFA Holding AG, Germany

Q&A

*10.30 - 11.00 // Refreshment Break*

#### 11.00 - 12.00 // SESSION 2

Under the Shell

Barnabe Robinson, Vice President Consumer Risk Controls, General Motors Financial, International

Fight Against Fraud in the Leasing Industry: An Illusion?

Sandra de Kerckhove, Belux Finance Director, ALD Automotive, Belgium

Q&A

*12.00 - 13.00 // Lunch*

#### 13.00 - 14.00 // SESSION 3

Prepare for Crimes of the Future

Dr. Pero Mičić, Board Member, Future Management Group AG, Germany

Lost in Siberia

Jevgenijs Belezjaks, Chief Executive Officer, UniCredit Leasing, Baltics & Head of Latvian Lessor Association, Latvia

Fraudulent Business Schemes and Trends in Middle Europe

Alexander Hartner, Head of Division Operations Raiffeisen-Leasing & Managing Director, UNIQA Leasing, Austria

Q&A

#### 14.00 - 15.15 // SESSION 4

Avoiding Fraudulent Losses - A Practical Session on

How to Spot the Red Flags and Find Fraud Before It Finds You  
Nigel Iyer, Partner, Hibis, United Kingdom

Q&A

15.15 - 15.30 // Closing Remarks

## PRACTICAL INFORMATION

### [ DATES AND TIMING ]

The Conference will start with a Networking Drink Reception on **Monday 14 November 19.30-21.00 CET**, to be followed by a **full day programme on Tuesday 15 November**, with sessions running from **09.00 to approximately 15.15 CET**.

### [ VENUE ]

#### [ Networking Drink Reception ]

The Networking Drink Reception will take place at the Pebblewood Corner of the Radisson Blu Royal Hotel in Brussels. The Hotel is located in the city centre of Brussels, approx.. 8 min Taxi ride away from the conference Auditorium, easily accessible from all major highways, the railway stations, bus stops and Brussels Airport.



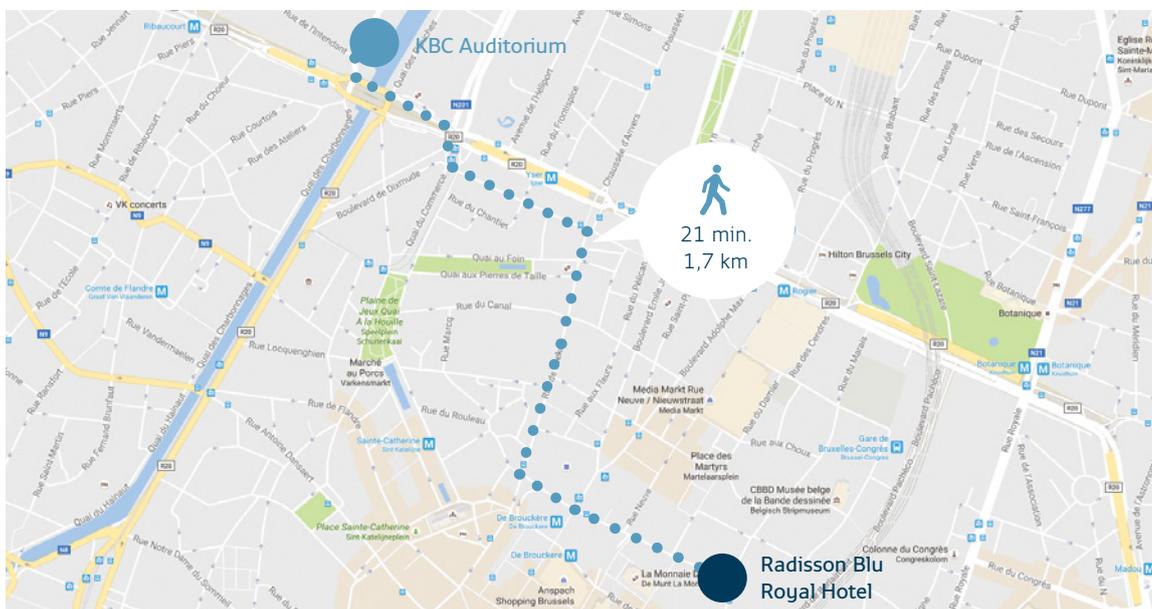
**Address:**  
**Radisson Blu Royal Hotel / Pebblewood Corner**  
 Rue du Fossé-aux-Loups/ Wolvengracht 47  
 B-1000 Brussels, Belgium

#### [ Conference ]

The Conference will take place at the KBC Auditorium in Brussels, Belgium. It is located in the North of Brussels, approx. an 8 min Taxi ride away from the Radisson Blu Royal Hotel.  
 Click [here](#) for directions.



**Address:**  
**KBC Groep**  
 Avenue du Port 2  
 1080 Molenbeek-Saint-Jean, Belgium



## PRACTICAL INFORMATION

### [ HOW TO REGISTER ]

Simply fill in the **Registration Form** (included in this brochure) and send it to Leaseurope's Secretariat by email to [j.debryune@leaseurope.org](mailto:j.debryune@leaseurope.org)

### [ REGISTRATION FEE ]

**Per Delegate :**  
Prices excl. VAT

#### **285 euros excl. VAT**

- For Leaseurope member associations
- For leasing / automotive rental companies located in countries of which the national leasing / automotive rental association is a member of Leaseurope
- For Leaseurope's associate members

#### **400 euros excl. VAT**

- For non-members

*The fee covers attendance to the Conference, lunch and refreshment breaks at the Conference, delegate pack, on-line access to presentations after the event and the Networking Drink Reception on Monday 14 November.*

### [ DEADLINE FOR REGISTRATION ]

Monday 14 November 2016

### [ PAYMENT METHOD ]

Registration fees are to be paid by **bank transfer** in euros. Details for payment are available on the Registration Forms included in this brochure.

### [ ACCOMMODATION ]

The Conference fee does not include accommodation. Participants can book their accommodation at preferential rates (subject to availability) at the **Radisson Blu Royal Hotel Brussels**. Bookings should be made by using the special Hotel Room Reservation link accessibly [here](#), using the promotional code **LEAS16**.

If you need assistance, please contact the Radisson Blu Royal Hotel directly at : +32 (2) 219 28 28 or by e-mail at [info.brussels@radissonblu.com](mailto:info.brussels@radissonblu.com) mentioning the **group's name "Leaseurope"**.

*Single Room > 149 euros*  
*Double Room > 169 euros*

The rates above are quoted in EUR per room per night, including breakfast buffet, VAT and applicable taxes. High speed internet connection is free of charge for hotel guests.

**Accommodation costs are not included in the registration fee and are to be settled separately.**

## PRACTICAL INFORMATION

### [ LANGUAGE ]

The Conference will be held in English.

### [ DATA PROTECTION NOTICE ]

The information which you are requested to provide is necessary to enable us to process your registration and is intended for Leaseurope services. You may access this information and request that it be rectified if necessary. We would also like to use this data to keep you informed of other Leaseurope's activities. If you do not want us to do so, please write to us at Leaseurope, 87 Boulevard Louis Schmidt, 1040 Brussels, Belgium. Payment information will only be used to process the payment of the registration fee.

### [ CANCELLATION POLICY ]

For written cancellations received prior to Monday 14 November 2016, 80% of the registration fee will be refunded. Cancellations received after 14 November 2016 will not be eligible for a refund, but substitutions can be made at any time at no extra costs subject to prior written notification.

### [ JOINING INSTRUCTIONS ]

On receipt of your registration form, we will send you a confirmation note and practical information. For any queries, please contact Julie Debruyne by email at [j.debruyne@leaseurope.org](mailto:j.debruyne@leaseurope.org) or by phone at +32 2 778 05 60. Please note that registration is final upon reception of the registration fee payment.

### [ ENQUIRIES ]

For further information on your registration, please contact:

**Julie Debruyne**, Leaseurope  
+32(0)27780560  
[j.debruyne@leaseurope.org](mailto:j.debruyne@leaseurope.org)

For further information on the programme, please contact:

**Anjena Narang**, Leaseurope  
+32(0)27780575  
[a.narang@leaseurope.org](mailto:a.narang@leaseurope.org)

# Leaseurope Conference on Fighting Fraud in the Leasing Industry

15 November 2016



Leaseurope 

KBC Auditorium  
Brussels, Belgium  
[www.leaseurope.org](http://www.leaseurope.org)

## Conference Registration Form

To register to the Conference, please return this form duly completed by Friday 8 November, by following the steps below:

- Fill in all fields (all fields are mandatory).
- **Important:** Print and sign the completed form.
- Return the signed form to Leaseurope by e-mail to [j.debruyne@leaseurope.org](mailto:j.debruyne@leaseurope.org)

### [Contact Details]

Mr. / Mrs. Family name \_\_\_\_\_ First name \_\_\_\_\_  
Company name \_\_\_\_\_ Position \_\_\_\_\_  
Company address \_\_\_\_\_ Postal Code \_\_\_\_\_  
City \_\_\_\_\_ Country \_\_\_\_\_  
Tel. \_\_\_\_\_ Fax \_\_\_\_\_  
Company VAT n° \_\_\_\_\_ E-mail \_\_\_\_\_

### [REGISTRATION FEE] Per Delegate:

- **285 euros >**
  - For Leaseurope's member associations
  - For leasing / automotive rental companies located in countries of which the national leasing / automotive rental association is a member of Leaseurope
  - For Leaseurope's associate members
- **400 euros >**
  - For non-members

*The fee covers attendance to the Conference, lunch and refreshment breaks at the Conference, delegate pack, on-line access to presentations after the event, Networking Drink Reception on Monday 14 November. Full payment of the registration fee is due prior to the Conference. Hotel accommodation is not included in the registration fee.*

### [PAYMENT METHOD]

Registration fees are to be paid no later than **Tuesday 8 November 2016**.

#### Payment via bank transfer

Registration fee (€285 or €400 + VAT) to be paid to Leaseurope's account:

ING Bank Belgium - IBAN: BE62 3100 0032 7361 - BIC (Swift Code): BBRUBEBB.

Please indicate clearly on the transfer slip the reference **LENOV2016** followed by the **delegate's name and company**.

### [CANCELLATION POLICY]

For written cancellations received prior to Tuesday 8 November 2016, 80% of the registration fee will be refunded.

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### [ACCOMMODATION]

The Conference fee does not include accommodation. Participants can book their accommodation at preferential rates (subject to availability) at the [Radisson Blu Royal Hotel Brussels](#), just footsteps away from the Auditorium. Bookings should be made by using the special Hotel room reservation link [here](#), using the promotional code **LEAS16**.

**Radisson Blu Royal Hotel, Brussels** | Rue du Fossé-aux-Loups, 47 | B-1000 Brussels, Belgium

Tel: +32 (2) 219 28 28 | Fax: +32 (2) 219 62 62 | [www.radissonblu.com](http://www.radissonblu.com)

> **Single Room** 149 euros / **Double Room** 169 euros

*The rates above are quoted in EUR per room per night, including Breakfast Buffet, VAT and applicable taxes.*

*High speed internet connection is free of charge for hotel guests.*

**Accommodation costs are not included in the registration fee and are to be settled separately.**

**Data Protection:** the information which you are requested to provide is necessary to enable us to process your registration and is intended for Eurofinas. You may access this information and request that it be rectified if necessary. We would also like to use this data to keep you informed of other Eurofinas' activities. If you do not want us to do so, please write to us at Eurofinas, Boulevard Louis Schmidt 87 b.3, 1040, Brussels, Belgium. Payment information will only be used to process registration fees.

## ORGANISERS OF THE EVENT

### [ LEASEUROPE IN A NUTSHELL ]



Leaseurope is the voice of leasing and automotive rental in Europe.

As a Federation, Leaseurope brings together 47 associations from 34 countries from across Europe representing either the leasing, long term and/or short term automotive rental industries. The scope of products covered by Leaseurope's members ranges from hire purchase and finance leases to operating leases of all asset types (automotive, equipment and real estate) and also includes the rental of cars, vans and trucks. It is estimated that Leaseurope represented approximately 92% of the European leasing market in 2015.

The member associations represented by Leaseurope are located in the following countries: Austria, Belgium, Bulgaria, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Italy, Latvia, Lithuania, Luxembourg, Malta, Morocco, the Netherlands, Norway, Poland, Portugal, Romania, Russia, Serbia, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, Tunisia, Ukraine and the United Kingdom

More information on Leaseurope can be found at [www.leaseurope.org](http://www.leaseurope.org)

### [ SPONSOR ]



[www.ps-team.eu](http://www.ps-team.eu)

We are delighted to have the support of **PS-Team** for Leaseurope's 2<sup>nd</sup> Conference on Fighting Fraud in the Leasing Industry 2016. Founded in the German metropolitan Rhein-Main region in 1986, PS-Team has been offering solutions for all aspects of the mobility, automotive and financial business sectors for 30 years perfectly matching the respective requirements.

All services are based on individually customised system solutions which result from sound advice for maximum value-adding processes. Process standards developed in a country with a high affinity for automobiles and a strong automotive industry are becoming increasingly popular throughout Europe and are strongly requested from international companies. It is our aim to offer our complete range of services to customers on all European markets – on a standardised, monitored high level. PS-Team has bundled its international activities in the area of risk management in the Business Unit Financial Institutions.

### [ We also like to thank ]



For hosting



For collaboration  
[www.ifabelgium.be](http://www.ifabelgium.be)