



The Voice of Leasing and Automotive Rental in Europe



Biannual Survey 2018

European leasing market - first semester 2018

	New Production (Mio €)				% Change adjusted for exchange rate impact			
	Equipment	Vehicles	Real estate	Total	Equipment	Vehicles	Real estate	Total
AT Verband Österreichischer Leasing-Gesellschaften - VOL	765.1	2,876.7	234.9	3,876.7	14.29%	13.27%	49.40%	15.16%
BE Association Belge des Entreprises de Leasing	1,409.1	1,269.4	333.7	3,012.1	15.16%	-10.58%	-6.47%	0.41%
BE Fédération Belge des Loueurs de Véhicules - RENTA		1,500.0		1,500.0		4.31%		4.31%
BG Bulgarian Association for Leasing - BAL	106.0	403.9	2.7	512.7	8.52%	26.68%	-56.17%	21.26%
CH Schweizerischer Leasingverband - SLV	614.9	3,915.0		4,529.9	17.02%	4.98%		6.47%
CZ Czech Leasing and Finance Association - CLFA	548.6	1,564.8	65.5	2,178.9	-2.57%	1.99%	38.66%	1.60%
DE Bundesverband Deutscher Leasing-Unternehmen e.V. - BDL	9,908.0	13,760.0	304.0	23,972.0	5.62%	4.14%	5.56%	4.76%
DK Finans og Leasing	894.8	3,522.9	55.7	4,473.4	-1.46%	1.89%	-73.57%	-2.25%
EE Estonian Leasing Association	193.0	470.0		663.0	-3.50%	9.81%		5.57%
ES Asociación Española de Leasing y Renting - AELR	2,790.9	1,795.2	405.1	4,991.1	14.10%	4.88%	-31.64%	5.07%
ES Asociación Española de Renting de Vehículos - AER		2,851.0		2,851.0		7.46%		7.46%
FR Association française des Sociétés Financières - ASF	6,351.7	12,481.8	1,647.5	20,481.0	6.60%	10.89%	-5.27%	8.06%
FR Fédération Nationale des Loueurs de Véhicules - FNLV		6,578.0		6,578.0		16.69%		16.69%
GR Association of Greek Leasing Companies - AGLC	87.1	55.3	14.3	156.7	-7.50%	8.97%	-69.66%	-18.38%
HU Hungarian Leasing Association	249.1	786.5	3.0	1,038.5	1.61%	24.00%	100.47%	17.90%
IT Associazione Italiana Leasing - ASSILEA	4,448.9	9,150.1	2,052.4	15,651.4	15.33%	6.91%	5.37%	8.96%
LT Association of Lithuanian Banks - Leasing Committee	170.0	834.0	15.0	1,019.0	27.82%	24.66%	87.50%	25.80%
LV Latvian Lessors Association	176.0	426.0		602.0	7.98%	5.71%		6.36%
MA Association Professionnelle des Sociétés de Financement - APSF	225.6	556.8	112.7	895.1	-9.48%	11.47%	-9.84%	2.45%
NL Nederlandse Vereniging van Leasemaatschappijen - NVL		3,459.0		3,459.0		na		14.27%
NL Vereniging van Nederlandse Autoleasemaatschappijen - VNA			na	na			na	na
NO Finansieringsselskapenes Forening	1,278.9	2,129.0	4.4	3,412.2	15.86%	5.27%	-84.15%	8.19%
PL Polish Leasing Association	2,617.6	6,448.3	65.0	9,130.8	21.56%	19.67%	-27.42%	19.65%
PT Associação Portuguesa de Leasing, Factoring e Renting - ALF	393.0	1,053.0	399.0	1,845.0	34.13%	20.34%	1.01%	18.04%
SE Swedish Bankers' Association	1,373.1	4,283.3	3.4	5,659.9	2.54%	10.15%	8.04%	8.20%
SI Leasing Committee of the Banking Association of Slovenia	58.9	621.3	6.4	686.6	7.10%	10.10%	-84.10%	4.10%
SK Association of Leasing Companies of the Slovak Republic	258.8	894.6	23.0	1,176.5	11.17%	5.30%	19.54%	6.79%
TR Auto Leasing and Rental Companies Association - Tokkder		926.1		926.1		15.97%		15.97%
TR Turkish Association of Financial Institutions - AFI/FKB	1,805.2	144.3	386.0	2,335.5	32.76%	17.05%	-22.61%	17.84%
UK Finance and Leasing Association - FLA	6,698.2	31,798.8		40,440.3	0.64%	5.19%		5.48%
TOTAL	161,920.7		6,133.7	168,054.4				
% (based on homogenous sample)					9.07%	7.80%	-7.62%	7.84%

Notes:

Figures in italics indicate Member Associations' estimates

Growth rates are calculated based on a homogenous sample of members reporting data for H1 2018 and H1 2017 in the 2018 Biannual Survey.

Figures for Russia and Poland are estimates of the entire leasing markets in these countries. Our Russian member, the United Leasing Association represents about 80% of the Russian market and our Polish member, the Polish Leasing Association also represents approximately 90% of the Polish market.

Swedish Finansbolagens Förening is not reporting in this survey, which means that the Swedish data here represent approximately 80% of the Leaseurope membership in the Swedish market.

UK-FLA data include 'other' category, which is included in the total sum of equipment and vehicle leasing, but not in the individual breakdowns.

Short term car rental members did not take part in this enquiry.

Biannual exchange rates

ISO2	Country	2017	2018
AT	Austria	1	1
BE	Belgium	1	1
BG	Bulgaria	1.956	1.956
CH	Switzerland	1.083	1.174
CZ	Czech Republic	27.031	25.599
DE	Germany	1	1
DK	Denmark	7.437	7.449
EE	Estonia	1	1
ES	Spain	1	1
FR	France	1	1
GR	Greece	1	1
HU	Hungary	311.23	317.2
IT	Italy	1	1
LT	Lithuania	1	1
LV	Latvia	1	1
MA	Morocco	10.7753	10.9322
NL	Netherlands	1	1
NO	Norway	9.154	9.552
PL	Poland	4.346	4.262
PT	Portugal	1	1
SE	Sweden	9.392	10.330
SI	Slovenia	1	1
SK	Slovakia	1	1
TR	Turkey	3.604	5.223
UK	United Kingdom	0.823	0.876

Notes:

These rates are a biannual average and are taken from Eurostat (extraction date for the exchange rates is 12 Sep 2018). Where exchange rates were not available from Eurostat, information from the ECB or national central banks (Morocco) was used.

Rates in the table are provided in the following way: 1 Eur = x Local Currency, for instance 1 Eur =0,876 GBP in H1 2018.